

Set	Items	Description
S1	2776	APPLE(W) STORE
S2	20865752	PD<19990406
S3	298	S1 AND S2
S4	4441440	EDUCATION
S5	62	S3 AND S4
S6	9707750	INTERNET OR ONLINE OR (ON(W)LINE)
S7	8457177	WEB OR WEBSITE OR WEBPAGE OR WEBSITES OR WEBPAGES
S8	4852824	WEB(W) (SITE OR SITES OR PAGE OR PAGES)
?s	s5 and (s6 or s7 or s8)	
	62	S5
	9707750	S6
	8457177	S7
	4852824	S8
	S9	51 S5 AND (S6 OR S7 OR S8)
?t	s9/free/all	

9/8/1 (Item 1 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02231071 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Imparts Equal Allocation To All Segments -- Apple channel gets fresh look**  
August 31, 1998  
WORD COUNT: 709

COMPANY NAMES: APPLE COMPUTER INC  
INDUSTRY NAMES: Computer  
PRODUCT NAMES: Computers (357100)  
CONCEPT TERMS: All company; Corporate strategy  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

9/8/2 (Item 2 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02200726 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Apple Store Offers Road Rocket Accelerator Card  
July 30, 1998  
WORD COUNT: 223

COMPANY NAMES: APPLE COMPUTER INC; IXMICRO  
INDUSTRY NAMES: Computer; Electronic components  
PRODUCT NAMES: Graphics and imaging boards and cards (367938)  
CONCEPT TERMS: All intellectual property; Distribution license  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

9/8/3 (Item 3 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02047788  
Core Of Apple's Storefront Not An Apple  
January 19, 1998

COMPANY NAMES: APPLE COMPUTER INC  
INDUSTRY NAMES: Computer  
PRODUCT NAMES: Computers (357100)  
CONCEPT TERMS: All company; Corporate strategy  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

9/8/4 (Item 1 from file: 623)  
DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.  
00744242 (USE FORMAT 7 FOR FULLTEXT)  
THE LAMBORGHINI OF LAPTOPS: Apple's core customers will cheer, but road  
warriors prefer lighter machines Powerful  
BY STEPHEN H. WILDSTROM

July 13, 1998

WORD COUNT: 766

COMPANY NAMES (DIALOG GENERATED): Apple Computer ; Apple Store

**9/8/5 (Item 1 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04663187 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Mac OS X Server Now Shipping**

March 16, 1999

WORD COUNT: 938

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**9/8/6 (Item 2 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04164726 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PowerMac G3, iMac launched**

January 29, 1999

WORD COUNT: 453

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Marketing; Company News; Strategy

COUNTRY NAMES/CODES: Thailand (TH) ; South Korea (KR) ; United States of America (US) ; Malaysia (MY)

REGIONS: Asia; South East Asia; Far East; Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

**9/8/7 (Item 3 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04037007 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Apple grows a brain: Tuned to channel, finally**

January 18, 1999

WORD COUNT: 1012

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: Marketing; Company News; Meetings

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 5734 (Computer & Software Stores); 3571 (Electronic Computers); 5963 (Direct Selling Establishments)

**9/8/8 (Item 4 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03976632 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Apple Australia Prepares To Go Direct**

January 10, 1999

WORD COUNT: 261

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Marketing; Company News; Strategy

COUNTRY NAMES/CODES: Australia (AU)

REGIONS: Australasia; Pacific Rim

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged

Software)

**9/8/9 (Item 5 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03949791 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**APPLE COMPUTER: Deluge of new Macintosh software continues**  
January 07, 1999  
WORD COUNT: 448

COMPANY NAMES: Apple Computer Inc  
DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software)

**9/8/10 (Item 6 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03949783 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**APPLE COMPUTER: Apple announces Mac OS X Server**  
January 07, 1999  
WORD COUNT: 645

COMPANY NAMES: Apple Computer Inc  
DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic Computers)

**9/8/11 (Item 7 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03924083 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Deluge of New Macintosh Software Continues; Over 1,300 New Macintosh Titles Introduced Since iMac Debut**  
January 05, 1999  
WORD COUNT: 471

DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: California  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**9/8/12 (Item 8 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03634933 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**STRATEGY: Apple to set up office in Thailand: iMac purchasers can pay by installment**  
December 02, 1998  
WORD COUNT: 580

COMPANY NAMES: Apple Computer Inc  
DESCRIPTORS: Facilities & Equipment; Company News; Marketing  
COUNTRY NAMES/CODES: Thailand (TH); United States of America (US)  
REGIONS: Asia; South East Asia; Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

**9/8/13 (Item 9 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03431445 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA Opens Boulder, Colo., Computer Superstore**  
November 13, 1998  
WORD COUNT: 630

COMPANY NAMES: CompUSA  
DESCRIPTORS: Facilities & Equipment; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Colorado  
SIC CODES/DESCRIPTIONS: 5734 (Computer & Software Stores)

**9/8/14 (Item 10 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03421903 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Superstores in Colorado and Nebraska**  
November 12, 1998  
WORD COUNT: 492

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/15 (Item 11 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03354652 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Superstore in San Rafael, California; Leading Computer  
Retailer Will Premier on Friday, November 6**  
November 05, 1998  
WORD COUNT: 469

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/16 (Item 12 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03277167 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Superstores in Arizona and Washington**  
October 29, 1998  
WORD COUNT: 526

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/17 (Item 13 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03122410 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Superstores in Arkansas and Virginia; Leading Computer  
Retailer Will Premiere on Friday, Oct. 16**  
October 15, 1998  
WORD COUNT: 509

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/18 (Item 14 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02915280  
**CompUSA to Open Superstores in Florida and Missouri; Leading Computer Retailer to Premiere on Friday, Sept. 25**  
September 24, 1998  
WORD COUNT: 514

COMPANY NAMES: Toshiba Corp; Microsoft Corp; IBM - International Business Machines Corp; Hewlett Packard Co; Compaq Computer Corp; Apple Computer Inc; Heals PLC  
DESCRIPTORS: Patents--Licensing--and--Standards; Licensing; Production; Government--News; Corporate--Sales  
COUNTRY NAMES/CODES: Canada (CA); United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Missouri; Florida  
SIC CODES/DESCRIPTIONS: 1542 (Nonresidential Construction NEC); 1521 (Single-Family Housing Construction); 7375 (Information Retrieval Services); 9511 (Air Water and Solid Waste Management); 7372 (Prepackaged Software); 9111 (Executive Offices); 3571 (Electronic Computers)

9/8/19 (Item 15 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02875549 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**AppleWorks 5 Now Available**  
September 21, 1998  
WORD COUNT: 377

COMPANY NAMES: Apple Computer Inc  
DESCRIPTORS: New--Products--and--Services; Equities--Market  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: California  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer and Office Equipment)

9/8/20 (Item 16 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02823724 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**APPLE COMPUTER: Tesco to test market Apple's iMac computer**  
September 15, 1998  
WORD COUNT: 891

COMPANY NAMES: Apple Computer Inc; Tesco PLC  
DESCRIPTORS: New Products & Services; Education & Training; Marketing  
COUNTRY NAMES/CODES: United Kingdom (GB)  
REGIONS: Europe; European Union; Western Europe  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 5411 (Grocery Stores)

9/8/21 (Item 17 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02823720 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**APPLE COMPUTER: Leading ISPs support iMac, the 'Internet computer for the rest of us'**  
September 15, 1998

WORD COUNT: 734

COMPANY NAMES: Apple Computer Inc; British Telecommunications PLC  
DESCRIPTORS: New Products & Services; Product Management; Service & Product Use  
COUNTRY NAMES/CODES: United Kingdom (GB)  
REGIONS: Europe; European Union; Western Europe  
SIC CODES/DESCRIPTIONS: 7372 ( Prepackaged Software); 3571 ( Electronic Computers)

**9/8/22 (Item 18 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02811250 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**APPLE COMPUTER: UK's leading Internet Service Providers rally round iMac**  
September 14, 1998  
WORD COUNT: 819

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: Joint Ventures; New Products & Services; Marketing

COUNTRY NAMES/CODES: United Kingdom (GB)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 7372 ( Prepackaged Software); 7375 ( Information Retrieval Services)

**9/8/23 (Item 19 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02627539 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA to Open Superstores in Ohio and Texas on August 28; Stores Will Replace Two Original Units**

August 27, 1998

WORD COUNT: 465

PROVINCE/STATE: Ohio; Texas

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers)

**9/8/24 (Item 20 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02438673 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**APPLE COMPUTER: Apple confirms U.K. launch date for iMac**

August 06, 1998

WORD COUNT: 454

COMPANY NAMES: Apple Computer (UK) Ltd

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United Kingdom (GB)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers)

**9/8/25 (Item 21 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02375338 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Apple Store Offers Road Rocket Accelerator Card**

July 30, 1998

WORD COUNT: 211

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: Costs & Prices; New Products & Services; Science & Technology

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Americas

PROVINCE/STATE: California  
SIC CODES/DESCRIPTIONS: 7375 ( Information Retrieval Services); 5734 ( Computer & Software Stores)

9/8/26 (Item 22 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02368630 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Award-Winning Road Rocket Now Available on the Apple Store ; IXMICRO  
Brings Dual Monitor Support to New PowerBook G3 Series  
July 30, 1998  
WORD COUNT: 380

DESCRIPTORS: New Products & Services

9/8/27 (Item 23 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02299486 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
CompUSA to Open Superstores in Arizona and Ohio; Leading Computer Retailer  
to Premiere on Friday, July 24  
July 23, 1998  
WORD COUNT: 448

SIC CODES/DESCRIPTIONS: 5900 ( Miscellaneous Retail)

9/8/28 (Item 24 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02275369 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
CompUSA Completes Leases for Two New Sites in California  
July 21, 1998  
WORD COUNT: 438

SIC CODES/DESCRIPTIONS: 5900 ( Miscellaneous Retail)

9/8/29 (Item 25 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02269841 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
PERSPECTIVES - The future's peachy  
When things went bad at Apple, it wasn't just profits that turned sour.  
Faced with the prospect of losing a loyal customer base, its founder  
Steve Jobs returned with a sweet vision that included the G3 and the  
iMac - all designed to mastermind a return to  
July 15, 1998  
WORD COUNT: 2511

COMPANY NAMES: Apple Computer Inc  
DESCRIPTORS: New Products & Services; Interim Results; Corporate Sales  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America; Americas  
SIC CODES/DESCRIPTIONS: 7372 ( Prepackaged Software); 3571 ( Electronic  
Computers)

⑩ 9/8/30 (Item 26 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02133472 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Apple Store Expands E-doors to Individual Students and Faculty  
July 07, 1998  
WORD COUNT: 477

COMPANY NAMES: Apple Computer Inc  
DESCRIPTORS: Equities Market  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America; Pacific Rim  
PROVINCE/STATE: California  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

**9/8/31 (Item 27 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02026433 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Stores in Florida and Maryland on Friday, June**  
June 25, 1998  
WORD COUNT: 448

COMPANY NAMES: CompUSA  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 ( Miscellaneous Retail)

**9/8/32 (Item 28 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01963929 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Superstores in Augusta, Honolulu and San Francisco; Leading Computer Retailer to Premiere on Friday, June 19**  
June 18, 1998  
WORD COUNT: 588

COMPANY NAMES: CompUSA  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 ( Miscellaneous Retail)

**9/8/33 (Item 29 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01935941 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA to Open Superstores in Bakersfield, Charlotte and Tucson; Leading Computer Retailer to Premiere on Friday, June 12**  
June 11, 1998  
WORD COUNT: 561

COMPANY NAMES: CompUSA  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 ( Miscellaneous Retail)

**9/8/34 (Item 30 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01912559 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA Completes Lease for New Site in Syracuse, N.Y.**  
June 12, 1998  
WORD COUNT: 434

COMPANY NAMES: CompUSA  
DESCRIPTORS: Property & Real Estate  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America

PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/35 (Item 31 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01720854 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
ICL: ICL Branches out to support Apple Store  
May 22, 1998  
WORD COUNT: 519

COMPANY NAMES: Apple Computer Europe SA; ICL PLC  
DESCRIPTORS: Outsourcing  
COUNTRY NAMES/CODES: United Kingdom (GB)  
REGIONS: European Union; Western Europe; Europe  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7389 (Business Services NEC)

9/8/36 (Item 32 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01672342 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
PR Newswire California Summary, Tuesday May 19, up to 1:30 P.M. PT  
May 19, 1998  
WORD COUNT: 1088

9/8/37 (Item 33 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01638560 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Cutting-edge Apple iMac takes on PCs: After years in the doldrums, Apple is attempting to regain ground in the consumer market by launching the family-friendly iMac. But will it be enough to combat established players?  
May 14, 1998  
WORD COUNT: 1093

COMPANY NAMES: Apple Computer Inc; Dixons Group Public Limited Company; John Lewis Partnership Plc; CompUSA  
DESCRIPTORS: Customer Base; Marketing; Interim Results; New Products & Services; Technological Developments; Product Distribution  
COUNTRY NAMES/CODES: United States of America (US); United Kingdom (GB)  
REGIONS: North America; Americas; European Union; Western Europe; Europe  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged Software)

9/8/38 (Item 34 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01595885 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
CompUSA Completes Lease for New Site in Virginia  
May 11, 1998  
WORD COUNT: 353

COMPANY NAMES: CompUSA  
DESCRIPTORS: Property & Real Estate  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/39 (Item 35 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01564067

**PR Newswire Western Summary, Wednesday, May 06, up to 4:00 P.M. PT**

May 06, 1998

WORD COUNT: 1352

**9/8/40 (Item 36 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01560810 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PR Newswire National Summary, Wednesday, May 6, 2 To 4 P.M., EDT**

May 06, 1998

WORD COUNT: 1270

**9/8/41 (Item 37 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01560801 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PR Newswire High Technology Summary Wednesday, May 6, 1998**

May 06, 1998

WORD COUNT: 1159

COMPANY NAMES: Northern Telecom Limited; BCE Inc

DESCRIPTORS: Equities Market

COUNTRY NAMES/CODES: Canada (CA)

REGIONS: North America

PROVINCE/STATE: Ontario

SIC CODES/DESCRIPTIONS: 3660 ( Communications Equipment); 4810 ( Telephone Communications)

**9/8/42 (Item 38 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01560755 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**PR Newswire California Summary, Wednesday May 6, up to 1:30 P.M. PT**

May 06, 1998

WORD COUNT: 639

COMPANY NAMES: Mycogen Corporation

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 2836 ( Biological Products Ex Diagnostic); 3845 ( Electromedical Equipment)

**9/8/43 (Item 39 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01558994 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Apple Store Opens E-doors to Education and the United Kingdom**

May 06, 1998

WORD COUNT: 380

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: Equities Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

**9/8/44 (Item 40 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01556397 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Full-Motion Video Capture for the New Macintosh PowerBook G3**

May 06, 1998

WORD COUNT: 645

**9/8/45 (Item 41 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01477981 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Apple's New HyperCard 2.4 Now Available; Latest Version of HyperCard Leverages Powerful QuickTime 3 Capabilities**

April 27, 1998

WORD COUNT: 456

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Equities Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**9/8/46 (Item 42 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01432002 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA Completes Leases for Two New Sites in Arizona and Pennsylvania**

April 20, 1998

WORD COUNT: 424

COMPANY NAMES: CompUSA

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/47 (Item 43 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01334252 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA to Open Two Computer Superstores in New York/New Jersey Market**

April 02, 1998

WORD COUNT: 624

COMPANY NAMES: CompUSA

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/48 (Item 44 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01315352 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**APPLE COMPUTER: Apple to focus national retail efforts around CompUSA computer superstores**

February 03, 1998

WORD COUNT: 456

COMPANY NAMES: CompUSA; Apple Computer Inc

DESCRIPTORS: Retail Sales; Joint Ventures

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Americas  
SIC CODES/DESCRIPTIONS: 5734 (Computer & Software Stores); 3571  
(Electronic Computers)

**9/8/49 (Item 45 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01303175 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA Completes Lease for New Site in Missouri; Company Plans Second**  
**Location in St. Louis Market**  
April 03, 1998  
WORD COUNT: 360

COMPANY NAMES: CompUSA  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/50 (Item 46 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01277032 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**CompUSA Completes Leases for Seven New Sites**  
March 30, 1998  
WORD COUNT: 392

COMPANY NAMES: CompUSA  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

**9/8/51 (Item 1 from file: 233)**  
DIALOG(R)File 233:(c) 2003 Info. Today Inc. All rts. reserv.

00516488 98NM12-006  
**Invision Awards '98**  
**19981201**  
Descriptors: Electronic Commerce; Web Sites ; Online Searching;  
Mathematics; International; Awards

Set	Items	Description
S1	2776	APPLE(W) STORE
S2	20865752	PD<19990406
S3	298	S1 AND S2
S4	4441440	EDUCATION
S5	62	S3 AND S4
S6	9707750	INTERNET OR ONLINE OR (ON(W)LINE)
S7	8457177	WEB OR WEBSITE OR WEBPAGE OR WEBSITES OR WEBPAGES
S8	4852824	WEB(W) (SITE OR SITES OR PAGE OR PAGES)
S9	51	S5 AND (S6 OR S7 OR S8)
S10	136491	DELL(W) COMPUTER
S11	14353	S2 AND S10
S12	313	S11 AND S4 AND (S6 OR S7 OR S8)
S13	65354	K(W)12
S14	10914913	COLLEGE OR COLLEGES OR UNIVERSITY OR UNIVERSITIES OR INSTITUTION OR INSTITUTIONS
S15	1713306	EDUCATIONAL
S16	494	S11 AND S14 AND (S6 OR S7 OR S8)
S17	4	S16 AND S13
S18	289977	APPLE(W) COMPUTER
S19	76000	S2 AND S18
S20	136	S19 AND S13 AND (S6 OR S7 OR S8)
S21	2	S20 AND S1
S22	1241	MICROSOFT AND (INDIANA(W)UNIVERSITY)
S23	7445769	CONTRACT OR CONTRACTS
S24	70	S22 AND S2
S25	8	S24 AND S23
S26	6	S25 AND (S6 OR S7 OR S8)
S27	59	S20 AND S14
S29	176	S3 AND (S6 OR S7 OR S8)
S30	25	S29 AND S14

?s federal or gsa

>>>Workspace

S1 143658 (DELL(W) COMPUTER)  
?s (premier(w)page? ?)  
Processed 30 of 54 files ...  
Processing  
Completed processing all files  
    1562687 PREMIER  
    5388149 PAGE? ?  
S2 859 (PREMIER(W)PAGE? ?)  
?s administration or administer or administering or administers or administered or administrator  
Processing  
Processed 10 of 54 files ...  
Completed processing all files  
    6698730 ADMINISTRATION  
    200204 ADMINISTER  
    110461 ADMINISTERING  
    81424 ADMINISTERS  
    431713 ADMINISTERED  
    723121 ADMINISTRATOR  
S3 7747357 ADMINISTRATION OR ADMINISTER OR ADMINISTERING OR  
ADMINISTERS OR ADMINISTERED OR ADMINISTRATOR  
?s s1 and s2 and s3  
    143658 S1  
    859 S2  
    7747357 S3  
S4 60 S1 AND S2 AND S3  
?t s4/free/all

**4/8/1 (Item 1 from file: 15)**  
DIALOG(R)File 15:(c) 2003 ProQuest Info&Learning. All rts. reserv.

02506348 249942461  
                  \*\*USE FORMAT 9 FOR FULL TEXT\*\*  
~~Cracking the collaboration code~~ WORD COUNT: 3331 LENGTH: 6 Pages  
Nov/Dec 2002  
~~GEOGRAPHIC NAMES: United States; US~~

DESCRIPTORS: Electronic commerce; Market strategy; Integration; Guidelines  
CLASSIFICATION CODES: 9190 (CN=United States); 5250 (CN=Telecommunications  
systems & Internet communications); 7000 (CN=Marketing); 9150  
(CN=Guidelines)  
PRINT MEDIA ID: 17904

**4/8/2 (Item 2 from file: 15)**  
DIALOG(R)File 15:(c) 2003 ProQuest Info&Learning. All rts. reserv.

01878882 05-29874  
                  \*\*USE FORMAT 9 FOR FULL TEXT\*\*  
~~Dell takes its support online~~ WORD COUNT: 503 LENGTH: 1 Pages  
Aug 30, 1999  
COMPANY NAMES:  
    Dell Computer Corp (DUNS:11-431-5195 TICKER:DELL)  
~~GEOGRAPHIC NAMES: US~~

DESCRIPTORS: Computer industry; Technical support; Service introduction;  
Software packages; Web sites  
CLASSIFICATION CODES: 9190 (CN=United States); 8651 (CN=Computer industry);  
2400 (CN=Public relations); 5240 (CN=Software & systems); 9120  
(CN=Product specific)

**4/8/3 (Item 3 from file: 15)**  
DIALOG(R)File 15:(c) 2003 ProQuest Info&Learning. All rts. reserv.

01818742 04-69733  
                  \*\*USE FORMAT 9 FOR FULL TEXT\*\*  
~~9 ways to win on the Web~~ WORD COUNT: 6089 LENGTH: 10 Pages

May 24, 1999  
GEOGRAPHIC NAMES: US

DESCRIPTORS: Electronic commerce; Internet; Success; Market strategy;  
Manycompanies; Guidelines  
CLASSIFICATION CODES: 9190 (CN=United States); 5250 (CN=Telecommunications  
systems); 9150 (CN=Guidelines)

**4/8/4 (Item 1 from file: 16)**  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

08449842 Supplier Number: 71562142 (USE FORMAT 7 FOR FULLTEXT)  
**A Look Through the PORTAL. (Internet/Web/Online Service Information)**  
~~Feb, 2001~~  
Word Count: 3569  
PUBLISHER NAME: Wiesner Publications, Inc.  
COMPANY NAMES: \*Dell.com  
EVENT NAMES: \*360 (Services information)  
GEOGRAPHIC NAMES: \*1USA (United States)  
PRODUCT NAMES: \*4811524 (Teleshopping Services)  
INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office  
Automation)  
SIC CODES: 4822 (Telegraph & other communications)  
NAICS CODES: 514199 (All Other Information Services)  
SPECIAL FEATURES: COMPANY

**4/8/5 (Item 2 from file: 16)**  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

08107556 Supplier Number: 67584961 (USE FORMAT 7 FOR FULLTEXT)  
**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing  
Demands of Infrastructure Computing.**  
~~Dec 5, 2000~~  
Word Count: 1030  
PUBLISHER NAME: Business Wire  
COMPANY NAMES: Dell Computer Corp.  
PRODUCT NAMES: \*3573000 (Computers & Peripherals); 3573102 (Servers  
(Computers)); 3661251 (Communications Servers); 7372682 (Internet  
Server Software)  
INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)  
SIC CODES: 3571 (Electronic computers); 3661 (Telephone and telegraph  
apparatus); 7372 (Prepackaged software)  
NAICS CODES: 334111 (Electronic Computer Manufacturing); 33421 (Tele  
Telephone Apparatus Manufacturing); 51121 (Software Publishers)  
TICKER SYMBOLS: DELL  
SPECIAL FEATURES: LOB; COMPANY

**4/8/6 (Item 3 from file: 16)**  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

07895979 Supplier Number: 65279029 (USE FORMAT 7 FOR FULLTEXT)  
**Dell's Hard Lesson -- Integration with customer systems proves  
onerous. (Company Business and Marketing)**  
~~Sept 18, 2000~~  
Word Count: 942  
PUBLISHER NAME: CMP Media, Inc.  
COMPANY NAMES: Dell Computer Corp.  
EVENT NAMES: \*240 (Marketing procedures)  
GEOGRAPHIC NAMES: \*1USA (United States)  
PRODUCT NAMES: \*3573000 (Computers & Peripherals); 4811524  
(Teleshopping Services)  
INDUSTRY NAMES: CMPT (Computers and Office Automation); TELC (Tele  
communications)  
SIC CODES: 3571 (Electronic computers); 4822 (Telegraph & other  
communications)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 54199 (All Other Information Services)  
TICKER SYMBOLS: DELL  
SPECIAL FEATURES: LOB; COMPANY  
ADVERTISING CODES: 25 New Electronic Marketing

4/8/7 (Item 4 from file: 16)  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

07483488 Supplier Number: 62774419 (USE FORMAT 7 FOR FULLTEXT)

~~Computer buyers are urged: Try it, you'll like it!~~

~~June 15, 2000~~

Word Count: 1130

PUBLISHER NAME: Cahners Publishing Company

EVENT NAMES: \*600 (Market information - general)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*3573100 (Computers)

INDUSTRY NAMES: BUSN (Any type of business); TRAN (Transportation, Distribution and Purchasing)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

① 4/8/8 (Item 5 from file: 16)  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06683010 Supplier Number: 55919460 (USE FORMAT 7 FOR FULLTEXT)

~~Staff Leasing Announces Program To Accelerate Internet Conversion.~~

Sept 30, 1999

Word Count: 432

PUBLISHER NAME: PR Newswire Association, Inc.

COMPANY NAMES: Dell Computer Corp.; Staff Leasing Inc.

GEOGRAPHIC NAMES: \*1U7TX (Texas); 1USA (United States)

PRODUCT NAMES: \*3573000 (Computers & Peripherals); 7362000 (Temporary Help Services)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 7363 (Help supply services)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 56131 (Employment Placement Agencies)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

4/8/9 (Item 6 from file: 16)  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06628087 Supplier Number: 55726302 (USE FORMAT 7 FOR FULLTEXT)

~~Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals.~~

Sept 13, 1999

Word Count: 576

PUBLISHER NAME: Business Wire

COMPANY NAMES: Dell Computer Corp.

PRODUCT NAMES: \*3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

4/8/10 (Item 7 from file: 16)  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06198620 Supplier Number: 54128796 (USE FORMAT 7 FOR FULLTEXT)

~~Dell names Buchsbaum its federal division chief. (Thomas Buchsbaum ) (Company~~

**Operations)**

March 15, 1999

Word Count: 320

PUBLISHER NAME: Washington Post Company

COMPANY NAMES: **Dell Computer** Corp.

EVENT NAMES: \*540 (Executive changes & profiles)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*3573010 (Government Computer Systems); 3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office Automation); GOVT (Government and Law)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

~~4/8/11 (Item 8 from file: 16)~~

~~DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.~~

06198569 Supplier Number: 54128741 (USE FORMAT 7 FOR FULLTEXT)

**Air Force offers online shopping via six BPAs. (blanket purchasing agreements) (Government Activity)**

March 15, 1999

Word Count: 679

PUBLISHER NAME: Washington Post Company

COMPANY NAMES: **Dell Computer** Corp.

DESCRIPTORS: \*United States. Air Force

EVENT NAMES: \*970 (Government domestic functions); 610 (Contracts & orders received)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*3573120 (Microcomputers); 9123300 (Dept of the Air Force)

INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office Automation); GOVT (Government and Law)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 92811 (National Security)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: COMPANY

~~4/8/12 (Item 9 from file: 16)~~

~~DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.~~

06180993 Supplier Number: 54055441 (USE FORMAT 7 FOR FULLTEXT)

**U.S. Air Force Again Taps Dell to Provide Computer Systems.**

March 9, 1999

Word Count: 766

PUBLISHER NAME: Business Wire

COMPANY NAMES: **Dell Computer** Corp.

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

~~4/8/13 (Item 10 from file: 16)~~

~~DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.~~

05567150 Supplier Number: 48432020 (USE FORMAT 7 FOR FULLTEXT)

**ROI Ascends To Top Of Web's Hit List**

April 20, 1998

Word Count: 945

PUBLISHER NAME: CMP Media, Inc.

COMPANY NAMES: \*Marketwave Inc.  
EVENT NAMES: \*330 (Product information)  
GEOGRAPHIC NAMES: \*1USA (United States)  
PRODUCT NAMES: \*7372410 (Business Applications Software)  
INDUSTRY NAMES: BUSN (Any type of business); TELC (Telecommunications)  
NAICS CODES: 51121 (Software Publishers)  
SPECIAL FEATURES: COMPANY

~~4/8/14 (Item 11 from file: 16)~~  
DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

05563535 Supplier Number: 48427579 (USE FORMAT 7 FOR FULLTEXT)  
**Administaff Announces Preferred Purchasing Agreement With Dell**  
April 16, 1998  
Word Count: 617  
PUBLISHER NAME: PR Newswire Association, Inc.  
COMPANY NAMES: Administaff Inc.; **Dell Computer** Corp.  
EVENT NAMES: \*430 (Capital expenditures); 613 (New orders received)  
GEOGRAPHIC NAMES: \*1USA (United States)  
PRODUCT NAMES: \*7360000 (Personnel Supply Services); 3573120  
(Microcomputers)  
INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)  
NAICS CODES: 5613 (Employment Services); 334111 (Electronic Computer  
Manufacturing)  
TICKER SYMBOLS: DELL  
SPECIAL FEATURES: INDUSTRY; COMPANY

~~4/8/15 (Item 1 from file: 148)~~  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

15702874 SUPPLIER NUMBER: 99932776 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Dell: your total solutions provider; from hardware to software to  
professional services, Dell helps government agencies optimize technology  
and enhance productivity. (A Special Advertising Supplement).**

~~April 7, 2003~~  
~~WORD COUNT: 4941 LINE COUNT: 00420~~

COMPANY NAMES: **Dell Computer** Corp.--Products; **Dell Computer** Corp.  
--Advertising  
INDUSTRY CODES/NAMES: CMPT Computers and Office Automation; GOVT  
Government and Law  
DESCRIPTORS: Computer industry--Products; Computer industry--Advertising  
GEOGRAPHIC CODES/NAMES: 1USA United States  
EVENT CODES/NAMES: 242 Advertising; 330 Product information  
TICKER SYMBOLS: DELL  
FILE SEGMENT: CD File 275

~~4/8/16 (Item 2 from file: 148)~~  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

15270306 SUPPLIER NUMBER: 94407882 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Cracking the collaboration code. (E-business Strategy).**  
Nov-Dec, 2002  
~~WORD COUNT: 3665 LINE COUNT: 00313~~

COMPANY NAMES: General Electric Co.; Global Exchange Services--  
Acquisitions, mergers, divestments; NerveWire--Research  
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of  
business  
DESCRIPTORS: Electronic commerce--Analysis; Electrical equipment and  
supplies industry; Strategic planning (Business); Online services--  
Contracts; Online services--Marketing  
GEOGRAPHIC CODES/NAMES: 1USA United States  
PRODUCT/INDUSTRY NAMES: 4811520 (Online Services)  
EVENT CODES/NAMES: 150 Acquisitions & mergers; 310 Science & research; 389

Alliances, partnerships; 240 Marketing procedures  
SIC CODES: 4822 Telegraph & other communications  
NAICS CODES: 514191 On-Line Information Services  
TICKER SYMBOLS: GE  
FILE SEGMENT: MC File 75

**4/8/17 (Item 3 from file: 148)**  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

12858332 SUPPLIER NUMBER: 67584961 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~Dell Unveils Next Generation Rack Optimized Servers to Handle Growing  
Demands of Infrastructure Computing.~~  
Dec 5, 2000  
WORD COUNT: 1030 LINE COUNT: 00089

COMPANY NAMES: Dell Computer Corp.  
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business  
DESCRIPTORS: Computer industry; Computer network equipment industry;  
Computer software industry  
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 3573102  
(Servers (Computers)); 3661251 (Communications Servers); 7372682  
(Internet Server Software)  
SIC CODES: 3571 Electronic computers; 3661 Telephone and telegraph apparatus; 7372 Prepackaged software  
NAICS CODES: 334111 Electronic Computer Manufacturing; 33421 Telephone Apparatus Manufacturing; 51121 Software Publishers  
TICKER SYMBOLS: DELL  
FILE SEGMENT: NW File 649

**4/8/18 (Item 4 from file: 148)**  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

12675157 SUPPLIER NUMBER: 65279029 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~Dell's Hard Lesson -- Integration with customer systems proves onerous. (Company Business and Marketing)~~  
Sept 18, 2000  
WORD COUNT: 1013 LINE COUNT: 00084

COMPANY NAMES: Dell Computer Corp.--Marketing  
INDUSTRY CODES/NAMES: CMPT Computers and Office Automation; TELC Telecommunications  
DESCRIPTORS: Computer industry--Marketing; Online services--Services  
GEOGRAPHIC CODES/NAMES: 1USA United States  
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 4811524  
(Teleshopping Services)  
EVENT CODES/NAMES: 240 Marketing procedures  
SIC CODES: 3571 Electronic computers; 4822 Telegraph & other communications  
NAICS CODES: 334111 Electronic Computer Manufacturing; 514199 All Other Information Services  
TICKER SYMBOLS: DELL  
FILE SEGMENT: CD File 275

**4/8/19 (Item 5 from file: 148)**  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

12246912 SUPPLIER NUMBER: 62774419 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~Computer buyers are urged: Try it, you'll like it!~~  
June 15, 2000  
WORD COUNT: 1226 LINE COUNT: 00103

INDUSTRY CODES/NAMES: BUSN Any type of business; TRAN Transportation,  
Distribution and Purchasing  
DESCRIPTORS: Computer industry--Services; Purchasing--Management

GEOGRAPHIC CODES/NAMES: 1USA United States  
PRODUCT/INDUSTRY NAMES: 3573100 (Computers)  
EVENT CODES/NAMES: 600 Market information - general  
SIC CODES: 3571 Electronic computers  
NAICS CODES: 334111 Electronic Computer Manufacturing  
FILE SEGMENT: TI File 148

~~4/8/20 (Item 6 from file: 148)~~

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

11489316 SUPPLIER NUMBER: 56959355 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Strategy and HRM Initiatives for the '00s: Environment Redefining Roles and Boundaries, Linking Competencies and Resources.**

Autumn, 1999

WORD COUNT: 8393 LINE COUNT: 00677

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business

DESCRIPTORS: Management--Technique; International business enterprises--Management

GEOGRAPHIC CODES/NAMES: 1USA United States

PRODUCT/INDUSTRY NAMES: 9920000 (Multinational Corporations)

FILE SEGMENT: MC File 75

~~4/8/21 (Item 7 from file: 148)~~

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

11382092 SUPPLIER NUMBER: 55919460 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Staff Leasing Announces Program To Accelerate Internet Conversion.**

Sept 30, 1999

WORD COUNT: 457 LINE COUNT: 00043

COMPANY NAMES: Dell Computer Corp.; Staff Leasing Inc

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business

DESCRIPTORS: Computer industry; Employment services

GEOGRAPHIC CODES/NAMES: 1U7TX Texas; 1USA United States

PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 7362000 (Temporary Help Services)

SIC CODES: 3571 Electronic computers; 7363 Help supply services

NAICS CODES: 334111 Electronic Computer Manufacturing; 56131 Employment Placement Agencies

TICKER SYMBOLS: DELL

FILE SEGMENT: NW File 649

~~4/8/22 (Item 8 from file: 148)~~

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

11335740 SUPPLIER NUMBER: 55726302 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals.**

Sept 13, 1999

WORD COUNT: 619 LINE COUNT: 00058

COMPANY NAMES: Dell Computer Corp.

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business

DESCRIPTORS: Computer industry

NAMED PERSONS: Dell, Michael

PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals)

SIC CODES: 3571 Electronic computers

NAICS CODES: 334111 Electronic Computer Manufacturing

TICKER SYMBOLS: DELL

FILE SEGMENT: NW File 649

~~4/8/23~~ (Item 9 from file: 148)  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10884317 SUPPLIER NUMBER: 54128741 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Air Force offers online shopping via six BPAs. (blanket purchasing agreements ) (Government Activity)**  
March 15, 1999  
WORD COUNT: 720 LINE COUNT: 00060

COMPANY NAMES: **Dell Computer** Corp.--Contracts  
INDUSTRY CODES/NAMES: BUSN Any type of business; CMPT Computers and Office Automation; GOVT Government and Law  
DESCRIPTORS: United States. Air Force--Purchasing; Computer industry-- Contracts  
GEOGRAPHIC CODES/NAMES: 1USA United States  
PRODUCT/INDUSTRY NAMES: 3573120 (Microcomputers); 9123300 (Dept of the Air Force)  
EVENT CODES/NAMES: 970 Government domestic functions; 610 Contracts & orders received  
SIC CODES: 3571 Electronic computers  
NAICS CODES: 334111 Electronic Computer Manufacturing; 92811 National Security  
TICKER SYMBOLS: DELL  
FILE SEGMENT: CD File 275

~~4/8/24~~ (Item 10 from file: 148)  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10865676 SUPPLIER NUMBER: 54055441 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**U.S. Air Force Again Taps Dell to Provide Computer Systems.**  
March 9, 1999  
WORD COUNT: 643 LINE COUNT: 00076

COMPANY NAMES: **Dell Computer** Corp.  
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business  
DESCRIPTORS: Computer industry  
GEOGRAPHIC CODES/NAMES: 1USA United States  
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals)  
SIC CODES: 3571 Electronic computers  
NAICS CODES: 334111 Electronic Computer Manufacturing  
TICKER SYMBOLS: DELL  
FILE SEGMENT: NW File 649

~~4/8/25~~ (Item 11 from file: 148)  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10141184 SUPPLIER NUMBER: 20527324 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**ROI Ascends To Top Of Web's Hit List. (Marketwave Inc's Hit List 4.0 determines a Web site's return on investment) (Product Announcement)**  
April 20, 1998  
WORD COUNT: 1010 LINE COUNT: 00082

COMPANY NAMES: **Marketwave Inc.**--Product introduction  
INDUSTRY CODES/NAMES: BUSN Any type of business; TELC Telecommunications  
DESCRIPTORS: Internet--Computer programs; Computer software industry-- Product introduction; Electronic commerce--Computer programs  
PRODUCT/INDUSTRY NAMES: 7372682 (Internet Server Software); 7372640 (Electronic Commerce Software)  
SIC CODES: 7372 Prepackaged software  
TRADE NAMES: Hit List 4.0 (Internet/Web server software)--Product introduction  
FILE SEGMENT: CD File 275

4/8/26 (Item 12 from file: 148)  
DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10125591 SUPPLIER NUMBER: 20502556 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Administaff Announces Preferred Purchasing Agreement With Dell**

April 16, 1998

WORD COUNT: 639 LINE COUNT: 00062

COMPANY NAMES: Administaff Inc.--Contracts; **Dell Computer Corp.**--  
Contracts

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of  
business

DESCRIPTORS: Computer industry--Contracts

PRODUCT/INDUSTRY NAMES: 3573121 (Intel-Compatible Microcomputers)

SIC CODES: 3571 Electronic computers

TICKER SYMBOLS: DELL; ASF; DELL

FILE SEGMENT: NW File 649

4/8/27 (Item 1 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

02748313 Supplier Number: 67584961 (USE FORMAT 7 FOR FULLTEXT)

**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing  
Demands of Infrastructure Computing.**

Dec 5, 2000

Word Count: 1030

PUBLISHER NAME: Business Wire

COMPANY NAMES: **Dell Computer Corp.**

PRODUCT NAMES: \*3573000 (Computers & Peripherals); 3573102 (Servers  
(Computers)); 3661251 (Communications Servers); 7372682 (Internet  
Server Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 3661 (Telephone and telegraph  
apparatus); 7372 (Prepackaged software)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 33421 (Telephone  
Apparatus Manufacturing); 51121 (Software Publishers)

TICKER SYMBOLS: DELL

4/8/28 (Item 2 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

02186532 Supplier Number: 55919460 (USE FORMAT 7 FOR FULLTEXT)

**Staff Leasing Announces Program To Accelerate Internet Conversion.**

Sept 30, 1999

Word Count: 432

PUBLISHER NAME: PR Newswire Association, Inc.

COMPANY NAMES: **Dell Computer Corp.**; Staff Leasing Inc.

GEOGRAPHIC NAMES: \*1U7TX (Texas); 1USA (United States)

PRODUCT NAMES: \*3573000 (Computers & Peripherals); 7362000 (Temporary  
Help Services)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 7363 (Help supply services)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 56131 (Employment  
Placement Agencies)

TICKER SYMBOLS: DELL

4/8/29 (Item 3 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

02169052 Supplier Number: 55726302 (USE FORMAT 7 FOR FULLTEXT)

**Dell Outlines B2B Commerce Strategy; Drive to Link with Customer  
Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web  
Purchasing Portals.**

Sept 13, 1999

Word Count: 576

PUBLISHER NAME: Business Wire

COMPANY NAMES: Dell Computer Corp.

PRODUCT NAMES: \*3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

**4/8/30 (Item 4 from file: 621)**

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

01824075 Supplier Number: 54055441 (USE FORMAT 7 FOR FULLTEXT)

**U.S. Air Force Again Taps Dell to Provide Computer Systems.**

March 9, 1999

Word Count: 766

PUBLISHER NAME: Business Wire

COMPANY NAMES: Dell Computer Corp.

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

**4/8/31 (Item 5 from file: 621)**

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

01638599 Supplier Number: 48427579 (USE FORMAT 7 FOR FULLTEXT)

**Administaff Announces Preferred Purchasing Agreement With Dell**

April 16, 1998

Word Count: 617

PUBLISHER NAME: PR Newswire Association, Inc.

COMPANY NAMES: Administaff Inc.; Dell Computer Corp.

EVENT NAMES: \*430 (Capital expenditures); 613 (New orders received)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*7360000 (Personnel Supply Services); 3573120 (Microcomputers)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

NAICS CODES: 5613 (Employment Services); 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

**4/8/32 (Item 1 from file: 275)**

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02699321 SUPPLIER NUMBER: 99932776 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Dell: your total solutions provider; from hardware to software to professional services, Dell helps government agencies optimize technology and enhance productivity. (A Special Advertising Supplement).**

April 7, 2003

WORD COUNT: 4941 LINE COUNT: 00420

COMPANY NAMES: Dell Computer Corp.--Products; Dell Computer Corp. --Advertising

GEOGRAPHIC CODES/NAMES: 1USA United States

DESCRIPTORS: Computer industry; Microcomputer industry

EVENT CODES/NAMES: 242 Advertising;330 Product information

TICKER SYMBOLS: DELL

FILE SEGMENT: CD File 275

**4/8/33 (Item 2 from file: 275)**

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02486872 SUPPLIER NUMBER: 71562142 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~A Look Through the PORTAL. (Internet/Web/Online Service Information)~~  
Feb, 2001  
WORD COUNT: 3569 LINE COUNT: 00413

COMPANY NAMES: Dell.com--Marketing  
GEOGRAPHIC CODES/NAMES: 1USA United States  
DESCRIPTORS: Internet/Web technology application; Web portal  
EVENT CODES/NAMES: 360 Services information  
PRODUCT/INDUSTRY NAMES: 4811524 (Teleshopping Services)  
SIC CODES: 4822 Telegraph & other communications  
NAICS CODES: 514199 All Other Information Services  
FILE SEGMENT: CD File 275

4/8/34 (Item 3 from file: 275)  
DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02440975 SUPPLIER NUMBER: 65279029 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~Dell's Hard Lesson -- Integration with customer systems proves onerous. (Company Business and Marketing)~~  
Sept 18, 2000  
WORD COUNT: 1013 LINE COUNT: 00084

COMPANY NAMES: Dell Computer Corp.--Marketing  
GEOGRAPHIC CODES/NAMES: 1USA United States  
DESCRIPTORS: Company business planning; Company marketing practices; Company Web site/Web page  
EVENT CODES/NAMES: 240 Marketing procedures  
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 4811524 (Teleshopping Services)  
SIC CODES: 3571 Electronic computers; 4822 Telegraph & other communications  
NAICS CODES: 334111 Electronic Computer Manufacturing; 514199 All Other Information Services  
TICKER SYMBOLS: DELL  
FILE SEGMENT: CD File 275

4/8/35 (Item 4 from file: 275)  
DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02278509 SUPPLIER NUMBER: 54128741 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~Air Force offers online shopping via six BPAs. (blanket purchasing agreements--)(Government Activity)~~  
March 15, 1999  
WORD COUNT: 720 LINE COUNT: 00060

COMPANY NAMES: Dell Computer Corp.--Contracts  
GEOGRAPHIC CODES/NAMES: 1USA United States  
DESCRIPTORS: Government contract management; Government contract award  
EVENT CODES/NAMES: 970 Government domestic functions; 610 Contracts & orders received  
PRODUCT/INDUSTRY NAMES: 3573120 (Microcomputers); 9123300 (Dept of the Air Force)  
SIC CODES: 3571 Electronic computers  
NAICS CODES: 334111 Electronic Computer Manufacturing; 92811 National Security  
TICKER SYMBOLS: DELL  
FILE SEGMENT: CD File 275

4/8/36 (Item 5 from file: 275)  
DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02221780 SUPPLIER NUMBER: 21156811 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
~~450 MHz...on the Corporate Desktop. (reviews of six Pentium II-based~~

**computers) (Hardware Review) (Evaluation)**

Oct 6, 1998

WORD COUNT: 2978 LINE COUNT: 00229

COMPANY NAMES: Compaq Computer Corp.--Products; **Dell Computer** Corp.--Products; Gateway 2000 Inc.--Products; Hewlett-Packard Co.--Products; International Business Machines Corp.--Products; Micron Electronics Inc. --Products

DESCRIPTORS: Hardware Multiproduct Review; Pentium II-Based System  
PRODUCT/INDUSTRY NAMES: 3573121 (Intel-Compatible Microcomputers)

SIC CODES: 3571 Electronic computers

TICKER SYMBOLS: CPQ; DELL; GATE; HWP; IBM

TRADE NAMES: Compaq Deskpro EN 6450X/1400/CDS (Pentium II-based system)--Evaluation; **Dell Computer** OptiPlex GX1p (Pentium II-based system)--Evaluation; Gateway E-3200 (Pentium II-based system)--Evaluation; HP Vectra VL 8 (Pentium II-based system)--Evaluation; IBM PC 300GL (Pentium II-based system)--Evaluation; Micron Electronics ClientPro Cp 450 (Pentium II-based system)--Evaluation

FILE SEGMENT: CD File 275

**4/8/37 (Item 6 from file: 275)**

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02102710 SUPPLIER NUMBER: 19758125 (USE FORMAT 7 OR 9 FOR FULL TEXT)

~~The boom in Web-based PC buying. (Internet commerce) (includes related article on government guidelines for online commerce) (Industry Trend or Event)~~

Oct, 1997

WORD COUNT: 1722 LINE COUNT: 00142

DESCRIPTORS: Direct Market Channel; Electronic Commerce; Industry Trend; Microcomputer Industry; World Wide Web

PRODUCT/INDUSTRY NAMES: 4811500 (Specialized Telecommunication Services); 3573120 (Microcomputers); 5961000 (Mail Order Houses)

SIC CODES: 4822 Telegraph & other communications; 3571 Electronic computers; 5961 Catalog and mail-order houses

FILE SEGMENT: CD File 275

**4/8/38 (Item 1 from file: 47)**

DIALOG(R)File 47:(c) 2003 The Gale group. All rts. reserv.

05231410 SUPPLIER NUMBER: 21156811 (USE FORMAT 7 OR 9 FOR FULL TEXT)

~~450 MHz...on the Corporate Desktop. (reviews of six Pentium II-based computers) (Hardware Review) (Evaluation)~~

Oct 6, 1998

WORD COUNT: 2978 LINE COUNT: 00229

COMPANY NAMES: Compaq Computer Corp.--Products; **Dell Computer** Corp.--Products; Gateway 2000 Inc.--Products; Hewlett-Packard Co.--Products; International Business Machines Corp.--Products; Micron Electronics Inc. --Products

DESCRIPTORS: Microcomputers--Evaluation

PRODUCT/INDUSTRY NAMES: 3573121 (Intel-Compatible Microcomputers)

SIC CODES: 3571 Electronic computers

TICKER SYMBOLS: CPQ; DELL; GATE; HWP; IBM

TRADE NAMES: Compaq Deskpro EN 6450X/1400/CDS (Pentium II-based system)--Evaluation; **Dell Computer** OptiPlex GX1p (Pentium II-based system)--Evaluation; Gateway E-3200 (Pentium II-based system)--Evaluation; HP Vectra VL 8 (Pentium II-based system)--Evaluation; IBM PC 300GL (Pentium II-based system)--Evaluation; Micron Electronics ClientPro Cp 450 (Pentium II-based system)--Evaluation

FILE SEGMENT: CD File 275

**4/8/39 (Item 1 from file: 9)**

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

3728527 Supplier Number: 03728527 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
~~Dell: your total solutions provider; from hardware to software to professional services, Dell helps government agencies optimize technology and enhance productivity. (A Special Advertising Supplement).~~

April 07, 2003  
WORD COUNT: 4509

COMPANY NAMES: DELL COMPUTER CORP  
INDUSTRY NAMES: Computer  
PRODUCT NAMES: Computers (357100)  
CONCEPT TERMS: All market information; Marketing campaign  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/40 (Item 2 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2925140 Supplier Number: 02925140 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
~~Dell's Hard Lesson -- Integration with customer systems proves onerous~~  
September 18, 2000  
WORD COUNT: 899

COMPANY NAMES: DELL COMPUTER CORP  
INDUSTRY NAMES: Computer; Personal computers  
PRODUCT NAMES: Personal computers (357160)  
CONCEPT TERMS: All company; All market information; Corporate strategy; E-Commerce; Sales  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/41 (Item 3 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2423481 Supplier Number: 02423481 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
~~Air Force offers online shopping via six BPAs~~  
March 15, 1999  
WORD COUNT: 681

COMPANY NAMES: COMARK FEDERAL SYSTEMS; DELL COMPUTER CORP; GATEWAY; GOVERNMENT TECHNOLOGY SERVICES INC; MICRON ELECTRONICS INC (MICRON TECHNOLOGY INC); WESTWOOD COMPUTER CORP  
PRODUCT NAMES: Computer and office equipment (357000)  
CONCEPT TERMS: All company; All product and service information; Orders; Product introduction  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/42 (Item 4 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2420577 Supplier Number: 02420577 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
~~Dell Chief Sees 'Evolutionary' Strategy~~  
March 08, 1999  
WORD COUNT: 887

COMPANY NAMES: DELL COMPUTER CORP  
INDUSTRY NAMES: Computer  
PRODUCT NAMES: Computers (357100)  
CONCEPT TERMS: All company; Corporate strategy; Financial data  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/43 (Item 5 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2118938 Supplier Number: 02118938 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
~~ROI Ascends To Top Of Web's Hit List~~

April 20, 1998  
WORD COUNT: 932

COMPANY NAMES: MARKETWAVE INC  
INDUSTRY NAMES: Network hardware and software; Software  
PRODUCT NAMES: Networking software packages (737255)  
CONCEPT TERMS: All product and service information; Product introduction  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**4/8/44 (Item 1 from file: 813)**  
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

1259524 NYTH092  
**Administaff Announces Preferred Purchasing Agreement With Dell**

DATE: April 16, 1998  
WORD COUNT: 587

COMPANY NAME: ADMINISTAFF, INC.; DELL COMPUTER CORPORATION  
TICKER SYMBOL: ASF (NYS); DELL (NDQ)  
PRODUCT: COMPUTER, ELECTRONICS (CPR)  
STATE: TEXAS (TX)  
SECTION HEADING: BUSINESS

**4/8/45 (Item 1 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

14086433 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing Demands of Infrastructure Computing**  
December 05, 2000  
WORD COUNT: 983

COMPANY NAMES: Dell Computer Corp  
DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software)  
NAICS CODES/DESCRIPTIONS: 51121 (Software Publishers)

**4/8/46 (Item 2 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

08984518 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Humana Partners With High-Tech Companies to Provide Solutions for Physicians With Y2K Problems New Initiative Reinforces Humana as a Leader of Innovative Technology In the Health Insurance Industry**  
January 04, 2000  
WORD COUNT: 957

COMPANY NAMES: Humana Inc; Dell Computer Corp  
DESCRIPTORS: Health & Healthcare; General News; Millennium; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic Computers); 8010 (Offices & Clinics of Medical Doctors)  
NAICS CODES/DESCRIPTIONS: 51121 (Software Publishers); 334111 (Electronic Computer Mfg); 621111 (Offices of Physicians exc Mental Health)

**4/8/47 (Item 3 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

07519012 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Staff Leasing Announces Program To Accelerate Internet Conversion**

September 30, 1999

WORD COUNT: 440

COMPANY NAMES: **Dell Computer Corp; Staff Leasing Inc**

PROVINCE/STATE: **Florida**

SIC CODES/DESCRIPTIONS: **7375 (Information Retrieval Services)**

**4/8/48 (Item 4 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

07185900 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals**

September 13, 1999

WORD COUNT: 785

COMPANY NAMES: **Dell Computer Corp**

SIC CODES/DESCRIPTIONS: **3571 (Electronic Computers); 7375 (Information Retrieval Services)**

**4/8/49 (Item 5 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04575308 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**U.S. Air Force Again Taps Dell to Provide Computer Systems**

March 09, 1999

WORD COUNT: 933

COMPANY NAMES: **Dell Computer Corp**

DESCRIPTORS: **New Products & Services; Marketing; Company News**

COUNTRY NAMES/CODES: **United States of America (US) ; Portugal (PT)**

REGIONS: **Americas; North America; Pacific Rim; Europe; European Union; Western Europe**

PROVINCE/STATE: **Texas**

SIC CODES/DESCRIPTIONS: **3571 (Electronic Computers); 3570 (Computer & Office Equipment); 6021 (National Commercial Banks); 6000 (Depository Institutions)**

**4/8/50 (Item 1 from file: 570)**

DIALOG(R)File 570:(c) 2003 The Gale Group. All rts. reserv.

01979635 Supplier Number: 65279029 (USE FORMAT 7 FOR FULLTEXT)

**Dell's Hard Lesson -- Integration with customer systems proves onerous. (Company Business and Marketing)**

Sept 18, 2000

Word Count: 942

PUBLISHER NAME: **CMP Media, Inc.**

COMPANY NAMES: **Dell Computer Corp.**

EVENT NAMES: **\*240 (Marketing procedures)**

GEOGRAPHIC NAMES: **\*1USA (United States)**

PRODUCT NAMES: **\*3573000 (Computers & Peripherals); 4811524 (Teleshopping Services)**

INDUSTRY NAMES: **CMPT (Computers and Office Automation); TELC (Telecommunications)**

SIC CODES: **3571 (Electronic computers); 4822 (Telegraph & other communications)**

NAICS CODES: **334111 (Electronic Computer Manufacturing); 514199 (All Other Information Services)**

TICKER SYMBOLS: **DELL**

SPECIAL FEATURES: **LOB; COMPANY**

ADVERTISING CODES: **25 New Electronic Marketing**

4/8/51 (Item 1 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00422365 20001205340B0337 (USE FORMAT 7 FOR FULLTEXT)  
**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing Demands of Infrastructure Computing**  
Tuesday, December 5, 2000 13:03 EST  
WORD COUNT: 1,007

COMPANY NAMES: **dell computer** corp.; FORD MOTOR CO; FORD MOTOR CO INC; INTEL CORP; MICROSOFT CORP; NOVELL INC; ENTERPRISE SYSTEMS; TIME INC; RED HAT INC; TOYOTA MOTOR CORP  
GEOGRAPHIC NAMES: USA; AMERICAS; NORTH AMERICA  
INDUSTRY NAMES: COMPUTER SOFTWARE; COMPUTER STORAGE; COMPUTERS; CORPORATE NETWORKS; HARD DISKS; INTERNET; NETWORKS; COMPUTER HARDWARE; COMMUNICATIONS TECHNOLOGIES; CORPORATE; DATA COMMUNICATIONS  
EVENT NAMES: MAJOR CORPORATIONS; PRODUCT APPLICATIONS

4/8/52 (Item 2 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00114480 19991005278B018619991005278B1313 (USE FORMAT 7 FOR FULLTEXT)  
**SO) Southern Company Standardizes On Dell; Largest U.S. Electric Utility Selects Dell Computer Systems For Reliability and Manageability**  
**CRYPTOCARD Makes Strong Authentication Simple and Affordable for Red Hat Linux 6.1 Users**  
Tuesday, October 5, 1999 10:39 EDT  
WORD COUNT: 1,153

COMPANY NAMES: southern co; dell; **dell computer** corp; COS COMPUTER SYSTEMS AG; FORD MOTOR CO; FORD MOTOR CO INC; BOEING CORP; SOUTHERN ENERGY CO INC; SONAT INC; TIME INC; CRYPTOCARD CORP; RED HAT INC  
GEOGRAPHIC NAMES: GEORGIA US; USA; AMERICAS; NORTH AMERICA  
INDUSTRY NAMES: BIG BUSINESS; COMPUTERS; COMPUTER SOFTWARE; ELECTRIC POWER ; INTERNET; UTILITIES; CORPORATE; FUEL AND POWER; COMMUNICATIONS TECHNOLOGIES; COMPUTER SECURITY; COMPUTER SOFTWARE; CORPORATE NETWORKS; INTERNET; NETWORKS; COMPUTERS; SECURITY; COMMUNICATIONS TECHNOLOGIES; CORPORATE; DATA COMMUNICATIONS  
EVENT NAMES: CONTRACTS AND ORDERS; MAJOR CORPORATIONS; TECHNOLOGY DEVELOPMENT

4/8/53 (Item 3 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00102437 19990913256B0333 (USE FORMAT 7 FOR FULLTEXT)  
**Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals**  
Monday, September 13, 1999 10:50 EDT  
WORD COUNT: 632

COMPANY NAMES: dell; **dell computer** corp; SAP AG SYSTEME ANWENDUNGEN PRODUKTE IN; ORACLE CORP UK LTD; PEOPLESOF INC; BAAN CO NV; BAAN INVESTMENT BV; FORRESTER RESEARCH INC; TIME INC  
INDUSTRY NAMES: BIG BUSINESS; COMPUTER SOFTWARE; ELECTRONIC COMMERCE; INTERNET; NETWORKS; CORPORATE; COMPUTERS; COMMUNICATIONS TECHNOLOGIES; DATA COMMUNICATIONS  
EVENT NAMES: CONTRACTS AND ORDERS; MAJOR CORPORATIONS

4/8/54 (Item 4 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00014267 1999068B0270 (USE FORMAT 7 FOR FULLTEXT)  
**U.S. Air Force Again Taps Dell to Provide Computer Systems**  
Tuesday, March 9, 1999 14:41 EST

WORD COUNT: 808

COMPANY NAMES: intel corp; dell; TIME INC  
GEOGRAPHIC NAMES: USA; AMERICAS; NORTH AMERICA  
INDUSTRY NAMES: COMPUTERS; COMPUTER SOFTWARE; MULTIMEDIA; PORTABLE  
COMPUTERS; COMPUTER HARDWARE; MICROCOMPUTERS  
EVENT NAMES: CONTRACTS AND ORDERS; GOVERNMENT; TECHNOLOGY DEVELOPMENT

**4/8/55 (Item 1 from file: 613)**  
DIALOG(R)File 613:(c) 2003 PR Newswire Association Inc. All rts. reserv.

00240476 20000104CHTU015 (USE FORMAT 7 FOR FULLTEXT)  
**Humana Partners with High-Tech Companies to Provide Solutions for  
Physicians with Y2k Problems New Initiative Reinforces Humana As A Leader  
of Innovative Technology in The Health Insurance Indus**  
Tuesday, January 4, 2000 16:12 EST  
WORD COUNT: 955

COMPANY NAMES: DELL COMPUTER CORP; HUMANA INC; ASP  
GEOGRAPHIC NAMES: PUERTO RICO; CARIBBEAN  
INDUSTRY NAMES: COMMUNICATIONS SOFTWARE; COMPUTERS; COMPUTER HARDWARE;  
COMPUTER SOFTWARE; HEALTH CARE SERVICES; HEALTH INSURANCE; INTERNET;  
MEDICAL AND HEALTH; NETWORKS; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY  
DEVELOPMENT; YEAR 2000 BUG; COMMUNICATIONS TECHNOLOGIES; FINANCIAL  
SERVICES; INSURANCE; DATA COMMUNICATIONS  
EVENT NAMES: JOINT VENTURES; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY  
DEVELOPMENT

**4/8/56 (Item 2 from file: 613)**  
DIALOG(R)File 613:(c) 2003 PR Newswire Association Inc. All rts. reserv.

00240472 20000104CHTU015 (USE FORMAT 7 FOR FULLTEXT)  
**Humana Partners with High-Tech Companies to Provide Solutions for  
Physicians with Y2k Problems New Initiative Reinforces Humana As A Leader  
of Innovative Technology in The Health Insurance Indus**  
Tuesday, January 4, 2000 16:06 EST  
WORD COUNT: 955

COMPANY NAMES: DELL COMPUTER CORP; HUMANA INC; ASP  
GEOGRAPHIC NAMES: PUERTO RICO; CARIBBEAN  
INDUSTRY NAMES: COMMUNICATIONS SOFTWARE; COMPUTERS; COMPUTER HARDWARE;  
COMPUTER SOFTWARE; HEALTH CARE SERVICES; HEALTH INSURANCE; INTERNET;  
MEDICAL AND HEALTH; NETWORKS; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY  
DEVELOPMENT; YEAR 2000 BUG; COMMUNICATIONS TECHNOLOGIES; FINANCIAL  
SERVICES; INSURANCE; DATA COMMUNICATIONS  
EVENT NAMES: JOINT VENTURES; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY  
DEVELOPMENT

**4/8/57 (Item 3 from file: 613)**  
DIALOG(R)File 613:(c) 2003 PR Newswire Association Inc. All rts. reserv.

00186327 19990930FLTH011 (USE FORMAT 7 FOR FULLTEXT)  
**Staff Leasing Announces Program To Accelerate Internet Conversion**  
Thursday, September 30, 1999 11:17 EDT  
WORD COUNT: 462

COMPANY NAMES: Staff Leasing, Inc.; Dell Computer Corporation

**4/8/58 (Item 1 from file: 13)**  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

1282821 Supplier Number: 03610308 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Cracking the collaboration code. (E-business Strategy).**  
November 2002

WORD COUNT: 3336

SPECIAL FEATURES: Table

COMPANY NAMES: GENERAL ELECTRIC CO; GLOBAL EXCHANGE SERVICES; NERVEWIRE;

GENERAL ELECTRIC CO; GLOBAL EXCHANGE SERVICES; NERVEWIRE

COMPANY DEPARTMENT NAME: General Business; Information Technology;

Management

INDUSTRY NAMES: Information industry; Online services

PRODUCT NAMES: Electronic and other electric equipment (360000); Computer  
programming, data processing, and other computer related services  
(737000); On-line service providers (737500)

CONCEPT TERMS: Electronic commerce; Strategic planning

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**4/8/59 (Item 2 from file: 13)**

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

1169713 Supplier Number: 02508921 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**E-Procurement: Computers: Computer buyers are urged: Try it, you'll like  
it!**

June 15, 2000

WORD COUNT: 1128

COMPANY DEPARTMENT NAME: Marketing & Sales

INDUSTRY NAMES: Computer

PRODUCT NAMES: Computers (357100)

CONCEPT TERMS: Marketing & Sales; Electronic commerce; Internet; Outlook;  
Purchasing

GEOGRAPHIC NAMES: United States (USA)

**4/8/60 (Item 3 from file: 13)**

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

1116319 Supplier Number: 01902550 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Chief Sees 'Evolutionary' Strategy**

March 08, 1999

WORD COUNT: 887

COMPANY NAMES: DELL COMPUTER CORP

CONCEPT TERMS: Business strategies; Government

GEOGRAPHIC NAMES: United States (USA)

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Set      Items      Description
S1      29241      BROADVISION
S2      136497     DELL(W) COMPUTER
S3      837        S1 AND S2
S4      20865752    PD<19990406
S5      9          S3 AND S4
S6      994        CUSTOMIZED(W) HOME(W) (PAGE OR PAGES)
S7      4          S3 AND S6
S8      713        S1 AND S4
S9      1          S8 AND S6
S10     14353     S2 AND S4
S11     2          S10 AND S6
?s customized(w)web(w) (page or site)
Processing
Processed 10 of 54 files ...
Processing
Processed 20 of 54 files ...
Processing
Processed 50 of 54 files ...
Completed processing all files
    655211  CUSTOMIZED
    7294966  WEB
    4073941  PAGE
    8117384  SITE
    S12     2905    CUSTOMIZED(W)WEB(W) (PAGE OR SITE)
?s s12 and s5
    2905  S12
    9      S5
    S13     0       S12 AND S5
?t s10 and s12
>>>'AND' not allowed in command
?s s10 and s12
    14353  S10
    2905  S12
    S14     3       S10 AND S12
?t s14/free/all

```

**14/8/1 (Item 1 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01876832 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Studies forecast astronomical growth in Internet commerce by the year 2000**  
-- Big bucks for business on Web  
July 07, 1997  
WORD COUNT: 578

INDUSTRY NAMES: Information industry; Online services  
PRODUCT NAMES: On-line service providers (737500)  
CONCEPT TERMS: All company; All market information; Financial data;  
 Industry forecasts; Market size; Sales  
MARKETING TERMS: All research; Public opinion  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**14/8/2 (Item 2 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01589991 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Servers Come of Age**  
September 02, 1996  
WORD COUNT: 1764

SPECIAL FEATURES: Table  
INDUSTRY NAMES: Computer  
PRODUCT NAMES: Servers (357105)  
CONCEPT TERMS: All market information; Industry forecasts; Sales;  
 Shipments; Trends  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

14/8/3 (Item 1 from file: 13)  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01020842 00733117 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Servers Come of Age**

September 02, 1996

WORD COUNT: 1688

SPECIAL FEATURES: Table

COMPANY DEPARTMENT NAME: Information Technology

INDUSTRY NAMES: Computer

PRODUCT NAMES: Servers (357105)

CONCEPT TERMS: Information Technology; Systems upgrading

GEOGRAPHIC NAMES: United States (USA)

Set Items Description  
S1 29241 BROADVISION  
S2 136497 DELL(W) COMPUTER  
S3 837 S1 AND S2  
S4 20865752 PD<19990406  
S5 9 S3 AND S4  
S6 994 CUSTOMIZED(W) HOME(W) (PAGE OR PAGES)  
S7 4 S3 AND S6  
S8 713 S1 AND S4  
S9 1 S8 AND S6

?s s2 and s4

Processed 10 of 54 files ...

Processing

Completed processing all files

136497 S2  
20865752 S4  
S10 14353 S2 AND S4

?s s10 and s6

14353 S10  
994 S6  
S11 2 S10 AND S6

?t s11/free/all

**11/8/1 (Item 1 from file: 623)**

DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00745344 (USE FORMAT 7 FOR FULLTEXT)

**NOW IT'S YOUR WEB: The Net is moving toward one-to-one marketing--and that will change how all companies do business**

By Robert D. Hof in San Mateo, with Heather Green in New York and Linda Himelstein in San Mateo

October 5, 1998

WORD COUNT: 2,646

COMPANY NAMES (DIALOG GENERATED): Amazon ; American Airlines Inc ; Andromedia Inc ; Bristol Myers Squibb ; BroadVision Inc ; Compaq Computer Corp ; CDnow Inc ; **Dell Computer** Corp ; Dick 's Supermarkets ; Duke University ; Excite Inc ; Garden Escape Inc ; Godfrey ; Imagine Radio ; Juno Online Services ; Jupiter Communications ; Kellogg ; Kraft Foods ; LikeMinds Inc ; Net Perceptions Inc ; N2K Inc ; Office Depot Inc ; Peapod Inc ; PersonaLogic Inc ; Personify Inc ; Purina Interactive Group ; Ralston Purina Co ; San Francisco Web ; Sapient Health Network ; Trilogy Development Group Inc

**11/8/2 (Item 1 from file: 13)**

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01042278 01024029 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**SET SALE ON THE 'NET**

April 21, 1997

WORD COUNT: 2373

COMPANY DEPARTMENT NAME: Information Technology; Marketing & Sales

CONCEPT TERMS: Information Technology; Marketing & Sales; Internet;

Marketing strategies; Technology application

GEOGRAPHIC NAMES: United States (USA)

Set      Items      Description  
S1      29241      BROADVISION  
S2      136497      DELL(W) COMPUTER  
S3      837      S1 AND S2  
S4      20865752      PD<19990406  
S5      9      S3 AND S4  
S6      994      CUSTOMIZED(W) HOME(W) (PAGE OR PAGES)  
S7      4      S3 AND S6  
S8      713      S1 AND S4  
S9      1      S8 AND S6  
S10      14353      S2 AND S4  
S11      2      S10 AND S6  
S12      2905      CUSTOMIZED(W) WEB(W) (PAGE OR SITE)  
S13      0      S12 AND S5  
S14      3      S10 AND S12  
S15      156148      (FEDERAL OR STATE OR LOCAL OR GOVERNMENT OR INSTITUTIONAL -  
OR INSTITUTION OR AGENCY) (5N) ((WEB OR HOME) (W) (PAGE OR SITE))  
?s s15 and s10  
      156148      S15  
      14353      S10  
      S16      11      S15 AND S10  
?t s16/free/all

**16/8/1      (Item 1 from file: 9)**  
DIALOG(R)File      9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02209799 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**MICRON'S BIG MOVE: COMPUTER SELLER GEARS UP TO TAKE ON DIRECT-SELLING  
GIANTS**  
July 1998  
WORD COUNT: 1440

COMPANY NAMES: BAM (AUSTIN, TX); DELL COMPUTER CORP; GATEWAY 2000 INC;  
MICRON ELECTRONICS INC (MICRON TECHNOLOGY INC); MICRON TECHNOLOGY INC;  
TRAHAN BURDEN & CHARLES  
INDUSTRY NAMES: Business services; Computer; Electronic components;  
Semiconductors  
PRODUCT NAMES: Computers (357100); Semiconductors and related devices  
(367400); Direct selling establishments (596300); Advertising agencies  
(731100)  
CONCEPT TERMS: Ad budget; All company; All market information; Marketing  
campaign; Market share; Orders; Sales  
MARKETING TERMS: Account activity; All agency; All campaign; All media;  
All product marketing; All research; Consumer behavior; Loyalty; Magazine  
advertising; National campaign; Online; Positioning-repositioning; Ad  
volume  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA); World  
(WOR)

**16/8/2      (Item 2 from file: 9)**  
DIALOG(R)File      9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02144712 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**A Web Banking Product That Is Home On The Range**  
May 11, 1998  
WORD COUNT: 503

COMPANY NAMES: SCHWERTNER STATE BANK  
INDUSTRY NAMES: Banking; Financial services  
PRODUCT NAMES: National and state commercial banks (602000)  
CONCEPT TERMS: All company; All product and service information; Corporate  
strategy; Financial data; Product introduction  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**16/8/3      (Item 3 from file: 9)**  
DIALOG(R)File      9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01466432 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Tools Relive 'Purchasing Headache'**

April 15, 1996

WORD COUNT: 417

COMPANY NAMES: **DELL COMPUTER CORP**

INDUSTRY NAMES: Applications software; Software

PRODUCT NAMES: Applications software packages NEC (737279)

CONCEPT TERMS: All product and service information; Product introduction

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**16/8/4 (Item 4 from file: 9)**

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01298445 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**THE TOP 100:17:Dell**

October 1995

WORD COUNT: 280

SPECIAL FEATURES: Table

COMPANY NAMES: **DELL COMPUTER CORP**

PRODUCT NAMES: Computer and office equipment (357000)

CONCEPT TERMS: Ad budget; All company; All market information; Marketing campaign

MARKETING TERMS: All campaign; All media; All product marketing; Business-to-business; General product marketing; Ad volume

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**16/8/5 (Item 1 from file: 623)**

DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00743884 (USE FORMAT 7 FOR FULLTEXT)

**KNOWLEDGE MANAGEMENT: TAMING THE INFO MONSTER: Now, coping with data overload--both inside and outside the company--is a matter of survival**

By Gary McWilliams in Houston, with Marcia Stepanek in New York

June 22, 1998

WORD COUNT: 1,359

COMPANY NAMES (DIALOG GENERATED): American Productivity & Quality Center ; AT&T ; Baan Co ; BroadVision Inc ; Cadence Design Systems Inc ; Compaq ; **Dell Computer** ; General Electric Co ; International Data Corp ; Internet Auction ; Manpower Inc ; Motorola ; National Central Library ; Reuters News Service ; Smart Technologies Inc ; Teltech Resource Network Corp ; Texas Instruments Inc ; U S Library of Congress

**16/8/6 (Item 1 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04445709 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**DELL EYES BIGGER SHARE OF MARKET**

February 25, 1999

WORD COUNT: 657

COMPANY NAMES: Compaq Computer Corp; **Dell Computer Corp**; Hewlett Packard Co

DESCRIPTORS: Shareholdings; Company News; Expenditure

COUNTRY NAMES/CODES: South Africa (ZA)

REGIONS: Africa; Sub-Saharan Africa

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

**16/8/7 (Item 2 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04185348 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Vastera Completes Acquisition of Deltac Ltd. Strategic Combination to Increase Dominance Worldwide

February 01, 1999

WORD COUNT: 768

16/8/8 (Item 3 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01438703 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Special report: Call centres: Will you be ironing out cogs in the machine?:**  
While interactive voice response systems may be more commonplace, companies should not discount customers' desires for the human element. David Reed reports on the growth of IVR

April 27, 1998

WORD COUNT: 1817

COMPANY NAMES: Compuserve Corporation; Dell Computer Corporation Limited; BSkyB; QVC: The Shopping Channel (UK); Netscape Communications Corporation; Gateway 2000 Inc.; Quantum Corp; TELETECH HOLDINGS INC

DESCRIPTORS: Service & Product Use

COUNTRY NAMES/CODES: United Kingdom (GB)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 4813 ( Telephone Communications Ex Radio)

16/8/9 (Item 4 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01276936 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**iDOT.com, First PC Company Built For Web, Readies April 21 Launch; Strategy Keys on Ultra-Efficient 'Next-Generation Direct' Business Model**

March 30, 1998

WORD COUNT: 408

16/8/10 (Item 1 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01109629 01815909 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Distributors Face Heating Competition In Fast Changing Sector**

January 11, 1999

WORD COUNT: 2512

COMPANY DEPARTMENT NAME: Information Technology

CONCEPT TERMS: Information Technology; Competitive strategies;

Distributors; Vendor relations

GEOGRAPHIC NAMES: United States (USA)

16/8/11 (Item 2 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01106219 01775574 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Surf's up-way up**

December 21, 1998

WORD COUNT: 686

Set        Items        Description  
S1        29241        BROADVISION  
S2        136497        DELL(W) COMPUTER  
S3        837        S1 AND S2  
S4        20865752        PD<19990406  
S5        9        S3 AND S4  
S6        994        CUSTOMIZED(W) HOME(W) (PAGE OR PAGES)  
S7        4        S3 AND S6  
S8        713        S1 AND S4  
S9        1        S8 AND S6  
S10      14353        S2 AND S4  
S11      2        S10 AND S6  
S12      2905        CUSTOMIZED(W) WEB(W) (PAGE OR SITE)  
S13      0        S12 AND S5  
S14      3        S10 AND S12  
S15      156148        (FEDERAL OR STATE OR LOCAL OR GOVERNMENT OR INSTITUTIONAL -  
                          OR INSTITUTION OR AGENCY) (5N) ((WEB OR HOME) (W) (PAGE OR SITE))  
S16      11        S15 AND S10  
S17      87        PRAXSYS  
S18      8        S17 AND (S6 OR S15)  
?s apple(w)computer  
Processed 10 of 54 files ...  
Processing  
Completed processing all files  
    886097        APPLE  
    9483373        COMPUTER  
    S19        289980        APPLE(W) COMPUTER  
?s s19 and s4  
Processing  
Processed 10 of 54 files ...  
Processing  
Processed 30 of 54 files ...  
Completed processing all files  
    289980        S19  
    20865752        S4  
    S20        76000        S19 AND S4  
?s s20 and (s6 or s12 or s15)  
    76000        S20  
    994        S6  
    2905        S12  
    156148        S15  
    S21        24        S20 AND (S6 OR S12 OR S15)  
?t s21/free/all

**21/8/1 (Item 1 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02229036 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**TBWA C/D Launches Apple iMac**

August 17, 1998

WORD COUNT: 246

COMPANY NAMES: **APPLE COMPUTER INC**  
INDUSTRY NAMES: Computer; Personal computers  
PRODUCT NAMES: Personal computers, except portable (357161)  
CONCEPT TERMS: Ad budget; All company; All market information; Marketing campaign  
MARKETING TERMS: All campaign; All media; New campaign; TV advertising; Ad volume  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**21/8/2 (Item 2 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02209799 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**MICRON'S BIG MOVE: COMPUTER SELLER GEARS UP TO TAKE ON DIRECT-SELLING GIANTS**

July 1998  
WORD COUNT: 1440

COMPANY NAMES: BAM (AUSTIN, TX); DELL COMPUTER CORP; GATEWAY 2000 INC; MICRON ELECTRONICS INC (MICRON TECHNOLOGY INC); MICRON TECHNOLOGY INC; TRAHAN BURDEN & CHARLES  
INDUSTRY NAMES: Business services; Computer; Electronic components; Semiconductors  
PRODUCT NAMES: Computers (357100); Semiconductors and related devices (367400); Direct selling establishments (596300); Advertising agencies (731100)  
CONCEPT TERMS: Ad budget; All company; All market information; Marketing campaign; Market share; Orders; Sales  
MARKETING TERMS: Account activity; All agency; All campaign; All media; All product marketing; All research; Consumer behavior; Loyalty; Magazine advertising; National campaign; Online; Positioning-repositioning; Ad volume  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA); World (WOR)

**21/8/3 (Item 3 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02092943 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Office 98/Mac Doing Little For Microsoft In Hong Kong**  
March 19, 1998  
WORD COUNT: 440

COMPANY NAMES: MICROSOFT HONG KONG  
INDUSTRY NAMES: Applications software; Software  
PRODUCT NAMES: Desktop publishing software packages (737266)  
CONCEPT TERMS: All product and service information; Product introduction  
GEOGRAPHIC NAMES: Hong Kong (HOK); Pacific Rim (PARX); Southern & Eastern Asia (SSAX)

**21/8/4 (Item 4 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02086602 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Apple VP Jumps Ship To Join Microsoft Australian Web JV**  
March 12, 1998  
WORD COUNT: 1026

COMPANY NAMES: APPLE COMPUTER INC; MICROSOFT CORP; NINEMSN; PUBLISHING & BROADCASTING LTD  
INDUSTRY NAMES: Computer; Information industry; Online services  
PRODUCT NAMES: Computers (357100); On-line service providers (737500)  
CONCEPT TERMS: All company; All market information; All product and service information; Corporate strategy; Joint venture; Marketing campaign; Product introduction; Sales  
GEOGRAPHIC NAMES: Australia & New Zealand (AUNX); Australia (AUS); Pacific Rim (PARX)

**21/8/5 (Item 5 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01786436 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Does TV Have A Place In Retail Delivery?**  
March 1997  
WORD COUNT: 2144

SPECIAL FEATURES: Table  
INDUSTRY NAMES: Broadcasting; Entertainment; Information industry; Online services  
PRODUCT NAMES: Interactive cable television (CATV) (484028); On-line

service providers (737500)  
CONCEPT TERMS: All market information; Trends  
MARKETING TERMS: All research; Consumer behavior  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**21/8/6 (Item 6 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01712118 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Selecting Internet Resources for the Library**  
January 1997  
WORD COUNT: 1703

COMPANY NAMES: **APPLE COMPUTER INC**; WOLFF NEW MEDIA; YAHOO CORP  
INDUSTRY NAMES: Information industry; Online services  
PRODUCT NAMES: On-line service providers (737500)  
CONCEPT TERMS: All product and service information; Product introduction  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**21/8/7 (Item 7 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01546975 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Ticket to Pride**  
July 08, 1996  
WORD COUNT: 2472

COMPANY NAMES: **TICKETMASTER CORP**  
PRODUCT NAMES: Amusement and recreation NEC (799993)  
CONCEPT TERMS: All company; All market information; Corporate strategy;  
Marketing campaign  
MARKETING TERMS: All campaign; General campaign  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**21/8/8 (Item 8 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01525733 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Sun brews up new Java APIs**  
June 17, 1996  
WORD COUNT: 749

COMPANY NAMES: **JAVASOFT; SUN MICROSYSTEMS INC**  
INDUSTRY NAMES: Applications software; Software  
PRODUCT NAMES: Applications software packages (737263)  
CONCEPT TERMS: All product and service information; Product development  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**21/8/9 (Item 9 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01314562 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**INTEL, CABLE EYE TV, WEB BRIDGE**  
October 23, 1995  
WORD COUNT: 575

COMPANY NAMES: **INTEL CORP**  
INDUSTRY NAMES: Broadcasting; Computer; Electronic components;  
Entertainment; Information industry; Online services; Personal computers  
PRODUCT NAMES: Personal computers, except portable (357161); Video boards  
and cards (367939); Television broadcasting (483300); On-line service  
providers (737500)  
CONCEPT TERMS: All product and service information; Product development  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/10 (Item 10 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01298440 (USE FORMAT 7 OR 9 FOR FULLTEXT)

THE TOP 100:12: Apple Computer Inc

October 1995

WORD COUNT: 355

SPECIAL FEATURES: Table

COMPANY NAMES: APPLE COMPUTER INC

PRODUCT NAMES: Computer and office equipment (357000)

CONCEPT TERMS: Ad budget; All company; Corporate strategy

MARKETING TERMS: All campaign; All media; All product marketing;

Business-to-business; General product marketing; Ad volume

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/11 (Item 11 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01267806 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Internet Update 08/23/95

August 23, 1995

WORD COUNT: 578

COMPANY NAMES: APPLE COMPUTER INC; DIGITAL INK (WASHINGTON POST CO); FOX BROADCASTING CO (NEWS CORP); GLOBAL WEB DESIGN; RADIO SINGAPORE INTERNATIONAL; VOLKSWAGEN AMERICA

INDUSTRY NAMES: Automotive; Broadcasting; Computer; Entertainment; Financial services; Information industry; Online services; Personal computers; Securities

PRODUCT NAMES: Personal computers (357160); Passenger cars (371100); Radio broadcasting (483200); Television networks (483321); Security brokers, dealers, and flotation companies (621000); On-line service providers (737500)

CONCEPT TERMS: All market information; All product and service information; Marketing campaign; Product introduction

MARKETING TERMS: All media; Interactive

GEOGRAPHIC NAMES: Canada (CDA); Canada (CDAX); North America (NOAX); Pacific Rim (PARX); Singapore (SIN); Southern & Eastern Asia (SSAX); United States (USA); World (WOR)

21/8/12 (Item 12 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01176990 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Onliners race to Web

April 24, 1995

WORD COUNT: 743

COMPANY NAMES: COMPUERVE INC (BLOCK (H & R) INC); DELPHI INTERNET SERVICES CORP; GE INFORMATION SERVICES INC (GENERAL ELECTRIC CO); MICROSOFT CORP; PRODIGY SERVICES CO

INDUSTRY NAMES: Information industry; Online services; Telecom services; Telecommunications

PRODUCT NAMES: Data communications services (481317); On-line service providers (737500)

CONCEPT TERMS: All company; All market information; All product and service information; Corporate strategy; Product introduction; Trends

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/13 (Item 1 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03827435 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**1998 was a pretty good year - unless your name was Bill**  
December 22, 1998  
WORD COUNT: 1380

COMPANY NAMES: **Apple Computer** Inc; Compaq Computer Corp  
DESCRIPTORS: Prices; Marketing; Company News  
COUNTRY NAMES/CODES: United Kingdom (GB)  
REGIONS: Europe; European Union; Western Europe  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

**21/8/14 (Item 2 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03184466 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Microsoft Lawyers Grill Netscape's Barksdale**  
October 21, 1998  
WORD COUNT: 1349

COMPANY NAMES: Microsoft Corp  
DESCRIPTORS: Monopolies & Antitrust; Regulation of Business; Company News; Government News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software)

**21/8/15 (Item 3 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02080079 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**ICG Netcom Offers New V.90 and Dual Analog Services to Individuals and Small- to Medium-Sized Businesses**  
July 01, 1998  
WORD COUNT: 949

DESCRIPTORS: New Products & Services

**21/8/16 (Item 4 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01451452 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**First Citizens Bank of South Carolina Sets Course**  
April 23, 1998  
WORD COUNT: 408

COMPANY NAMES: First Union Corporation; **Apple Computer** Inc; NORTHWESTERN BANK CORP  
DESCRIPTORS: Facilities; Interim Results; Earnings Projections & Forecasts  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America; Americas  
PROVINCE/STATE: South Carolina; North Carolina  
SIC CODES/DESCRIPTIONS: 6021 (National Commercial Banks)

**21/8/17 (Item 5 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01238879 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**INTERNATIONAL REVIEW: Microsoft vows to ship Win98 in June**  
March 25, 1998  
WORD COUNT: 696

COMPANY NAMES: Microsoft Corporation; Sun Microsystems; ASEAN; **Apple Computer** Inc; 3 Com Corporation; Telstra Corporation Limited;

Wal-Mart Stores Inc  
DESCRIPTORS: Company News  
REGIONS: World  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged Software); 7375 (Information Retrieval Services)

21/8/18 (Item 6 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01211933 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Award-Winning WatchGuard Security System Now on GSA Schedule**  
March 23, 1998  
WORD COUNT: 664

21/8/19 (Item 7 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

00264979 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**UNISYS: Unisys awarded NIH electronic computer store II contract**  
September 23, 1997  
WORD COUNT: 448

COMPANY NAMES: Digital Equipment Corporation; Unisys Corp; International Business Machines Corporation; **Apple Computer** Inc; Dell Computers; Gateway 2000 Inc.; Toshiba Corporation; Sun Microsystems; SGI International; Cisco Systems Incorporated; Cabletron Systems Incorporated; 3Com Corp.; Bay Networks Incorporated; NCS Healthcare Incorporated; SMAC Group PLC; MS International plc; Corel Computer Corp; Borland International Inc.; Informix Corporation; Sybase Incorporated  
DESCRIPTORS: Contracts  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America  
SIC CODES/DESCRIPTIONS: 357 (Computer and Office Equipment); 737 (Computer and Data Processing Services)

21/8/20 (Item 1 from file: 387)  
DIALOG(R)File 387:(c) 2003 Denver Post. All rts. reserv.

00730906 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Target blasts lawsuit Microsoft lawyers take aim at government's star witness**  
Wednesday, October 21, 1998  
Word Count: 839

COMPANY NAMES (Dialog Generated): **Apple Computer** Inc ; Barksdale ; Bell Telephone ; Department of Justice ; Intel Corp ; Justice Department ; Microsoft Corp ; Netscape Communications Corp ; U S  
DESCRIPTORS: companies; lawsuits; antitrust; trials; U.S.

21/8/21 (Item 2 from file: 387)  
DIALOG(R)File 387:(c) 2003 Denver Post. All rts. reserv.

00711544 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**BRIEFING**  
Saturday, April 11, 1998  
Word Count: 1,239

COMPANY NAMES (Dialog Generated): **Apple Computer** Inc ; Bank of New York ; Boeing Co ; Central and South West Corp ; Chase Manhattan Corp ; Chemical Bank ; Citibank ; Colorado Convention Center ; Cooperative Association ; Denver Center for the Performing ; Denver Post ; Deposit & Trust Co ; Exchange Commission ; Finance Ministry ; Imatec Ltd ; Investment Company Institute ; Keystone ; Los Angeles Times ;

Manufacturers Hanover Trust Co ; Mellon ; Microsoft Corp ; Morning News ; National Rural Electric ; RURAL ELECTRIC CO ; Standard & Poor 's Corp ; SCC Communications Corp ; Touchstone Energy ; Vail Resorts ; ZAP Power Systems

**21/8/22 (Item 3 from file: 387)**  
DIALOG(R)File 387:(c) 2003 Denver Post. All rts. reserv.

00668198 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**BRIEFING**

Wednesday, February 5, 1997

Word Count: 1,032

**SPECIAL FEATURES: Photo**

COMPANY NAMES (Dialog Generated): Adam 's Mark Hotel ; Alamo Bagels LP ; Apple Computer Inc ; AT&T ; Bagel Boulevard ; BI Inc ; Casino Resorts ; Corrections Inc ; COSBY TO BE HARVEY ; Dain Bosworth ; Denver Post ; Einstein/Noah Bagel Corp ; Federal Communications Commission ; Financial Group ; Financial Post ; Ford Motor Co ; Globex Mining Enterprises Inc ; Gold Capital Corp ; GDC Group Inc ; Harvey ; Interra Financial ; Johnson Controls Inc ; Mercury Mail Inc ; New York Stock Exchange ; Norwest Bank Colorado ; Peregrine ; Picker International ; Procter & Gamble ; Rauscher Pierce ; Spectranetics Corp ; SECOND APPLE CO ; Tele Communications Inc ; Telesat Canada ; TelQuest

**21/8/23 (Item 1 from file: 725)**  
DIALOG(R)File 725:(c) 2003 The Plain Dealer. All rts. reserv.

(USE FORMAT 7 OR 9 FOR FULLTEXT)

**08626163**

Word Count: 1,030

DESCRIPTORS: But don't quit that day job: You probably can't. Unless, of course, you have a mastery of graphics and sound effects engineering, a working knowledge of Japanese, an entrepreneurial sense and an ability to pull all-nighters. It is an intriguing and overlooked labor force phenomenon: a shortage of workers for demanding, high-skill jobs. Not just good jobs - great jobs. It's the flip side of all the corporate cutbacks of the past few years and the mirror opposite of a persistent labor shortage at the bottom of the market - think of unfilled openings for hamburger flippers. This high-end shortage has created a new economic dilemma: A dynamic economy creating the kind of top-notch jobs that didn't even exist a few years ago, such as Internet home-page designer. However, these jobs aim at labor force elites, people schooled in advanced physics or computer science, able to design interactive electronic games or to bring new biotechnology products to market, those with expertise enough to, say, manage millions in health care costs. "It's good in the sense that we have them," said Malcolm Cohen, a labor economist at the University of Minnesota who studies worker shortages. "Would you rather see an economy where the average person makes \$3 an hour? "But, on the other hand, it means the haves are going to have more, and the have-nots are going to have less." There is no national survey of high-end labor shortages, but Cohen uses Bureau of Labor Statistics data to pinpoint jobs with high growth and low unemployment. Nine of the top 12 are in the computer and health fields, according to his latest survey. Outplacement firm Challenger, Gray & Christmas surveyed the 10 states with the lowest unemployment rates and projected more than 200,000 high-end job openings this year. Among them: computer systems analyst (\$36,000 to \$55,000), health-care information specialist (\$27,000 to \$82,500), business sales (\$27,000 to \$81,000), and accountants and auditors (\$19,500 to \$105,000.) Also, the economy is creating new jobs at a rapid clip, even as workers are laid off from big corporations, according to a recent report by the president's Council of Economic Advisers. A significant percentage of the 8.5 million jobs created in the last three years was concentrated in service industries, the report found, meaning some low-wage work but also high-paying

positions in fields such as computers, accounting, financial services and the hospital industry. Nowhere is the job churning more dramatic than in the fast-growing Raleigh-Durham region of North Carolina. It ranks second in expected job growth only to the Tucson, Ariz., metro area, according to the DRI/McGraw-Hill consulting firm. Much of the growth should be in high-tech and environmental technology fields, the firm found. With its universities and the famed Research Triangle Park, the area has a wealth of talent pick from. Not enough wealth to go around, as it turns out. At Virtus Corp., a software firm that creates desktop 3-D tools for the Internet, Vice President Linda Parks Watson has spent the past year filling jobs. A lot of them. The company expanded from 20 to 55 people in just a year. She still can't find software engineers who also can master sound effects for the company's interactive games division. (Zap! Pow!) "I'm still looking," Watson said, with a sigh. Most software engineers who can master sound already have good jobs and don't want to relocate. Then there's Eric Sage's job. If only you had done well in computer science in college, studied Japanese for three years, found your way around the Internet and had at least a passing knowledge of computer graphics ... Sage, 23, uses his Japanese to ensure that Virtus' software can be used in Japan. To qualify for the job, he had to have a telephone conversation, in Japanese, with the company's business partner overseas. "It was," he said, "an unusual job interview." Virtus didn't think it would be easy to find someone with Japanese and computer skills. Sage didn't think he'd find a job that combined both. A high-tech recruiter did the matchmaking. "I was very surprised," Sage said. Along with paying fees in the thousands of dollars for specialized high-tech recruiters, companies like Virtus post jobs on the Internet, visit colleges, and offer unpaid internships. (High school kids at Virtus bang on the software, metaphorically, to test for product bugs.) Other regions are experiencing a high-end shortage as well. In the burgeoning high-tech corridor of Austin, Texas, big and small electronics and semiconductor firms compete for engineers and skilled technicians. Not that anyone's complaining. "It sure beats the alternatives," said Sandy Dochen of the city's Chamber of Commerce. In the New York area, six-figure salaries await the health and financial professional who can oversee a hospital's attempts to shift to managed care. Make sure you have that master's degree or MBA, at least. Like biotechnology production, the field is so new it's hard to find someone who has any experience at it, said Barbara Green of the Greater New York Hospital Association. Sacramento, Calif., also has experienced a boom in skilled job openings at companies such as Intel Corp., **Apple Computer** Inc. and Packard Bell Electronics Inc. But getting a true picture of a labor shortage is difficult, said Steve Krohn, a researcher at California **State** University at Sacramento. Take that **home - page** designer job. It won't be long before lots of people know how to design home pages, Krohn said. So much for that worker shortage. Experts such as Cohen predict the high-skills job shortage will continue as long as a gap in education and skills persists in the job market. Companies could invest in training their workforce as one solution, he and other experts say, but so far the majority of businesses aren't doing so. A recession certainly eases a labor shortage, but it's hardly an ideal solution.

21/8/24 (Item 1 from file: 13)  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01017621 00838618 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**TICKET RIDE**

July 08, 1996

WORD COUNT: 2466

COMPANY NAMES: TICKETMASTER CORP

NAMED PERSONS: Rosen, Fred

PRODUCT NAMES: Amusement and recreation services, misc (799900)

CONCEPT TERMS: Business strategies; Chief executive officer; Management strategies

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

Set Items Description  
S1 29241 BROADVISION  
S2 136497 DELL(W) COMPUTER  
S3 837 S1 AND S2  
S4 20865752 PD<19990406  
S5 9 S3 AND S4  
S6 994 CUSTOMIZED(W) HOME(W) (PAGE OR PAGES)  
S7 4 S3 AND S6  
S8 713 S1 AND S4  
S9 1 S8 AND S6  
S10 14353 S2 AND S4  
S11 2 S10 AND S6  
S12 2905 CUSTOMIZED(W) WEB(W) (PAGE OR SITE)  
S13 0 S12 AND S5  
S14 3 S10 AND S12  
S15 156148 (FEDERAL OR STATE OR LOCAL OR GOVERNMENT OR INSTITUTIONAL -  
OR INSTITUTION OR AGENCY) (5N) ((WEB OR HOME) (W) (PAGE OR SITE))  
S16 11 S15 AND S10  
S17 87 PRAXSYS  
S18 8 S17 AND (S6 OR S15)  
S19 289980 APPLE(W) COMPUTER  
S20 76000 S19 AND S4  
S21 24 S20 AND (S6 OR S12 OR S15)  
S22 13435 GTSI OR GMR  
S23 1708 S22 AND S4  
S24 4 S23 AND (S15 OR S6 OR S12)  
S25 9111 STATE(W) (TEXAS OR WISCONSIN OR WASHINGTON OR OKLAHOMA)  
S26 1 S10 AND S25  
S27 844 PREMIER(W) (PAGE OR PAGES)  
?s s10 and s27  
14353 S10  
844 S27  
S28 50 S10 AND S27  
?t s28/free/all

**28/8/1 (Item 1 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02211175 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**TOP 10 B-TO-B SITES UNDERGOING CHANGES: WEB FUELS NEW BUSINESS PRACTICES  
FOR LEADERS**  
August 1998  
WORD COUNT: 705

COMPANY NAMES: CISCO SYSTEMS INC; DELL COMPUTER CORP  
INDUSTRY NAMES: Information industry; Online services  
PRODUCT NAMES: Computer and office equipment (357000); On-line service providers (737500)  
CONCEPT TERMS: All company; All market information; Corporate strategy; Users  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**28/8/2 (Item 2 from file: 9)**  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02179359 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Launches Web-Based PO System**  
June 29, 1998  
WORD COUNT: 119

COMPANY NAMES: DELL COMPUTER CORP  
INDUSTRY NAMES: Information industry; Online services; Telecom services; Telecommunications  
PRODUCT NAMES: Data communications services (481317); On-line service providers (737500)  
CONCEPT TERMS: All product and service information; Product introduction  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/3 (Item 3 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02172049 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Window On Wall Street -- Compaq, Digital Merger Means New Direction**  
June 22, 1998  
WORD COUNT: 508

COMPANY NAMES: COMPAQ COMPUTER CORP; DIGITAL EQUIPMENT CORP  
INDUSTRY NAMES: Computer; Personal computers  
PRODUCT NAMES: Personal computers, except portable (357161)  
CONCEPT TERMS: All company; All market information; Capacity; Corporate strategy; Mergers & acquisitions  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/4 (Item 4 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02164374 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell's Paperless Purchase Orders**  
June 16, 1998  
WORD COUNT: 431

COMPANY NAMES: DELL COMPUTER CORP  
INDUSTRY NAMES: Computer; Personal computers  
PRODUCT NAMES: Personal computers (357160)  
CONCEPT TERMS: All market information; All product and service information ; Product introduction; Users  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/5 (Item 5 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02118938 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**ROI Ascends To Top Of Web's Hit List**  
April 20, 1998  
WORD COUNT: 932

COMPANY NAMES: MARKETWAVE INC  
INDUSTRY NAMES: Network hardware and software; Software  
PRODUCT NAMES: Networking software packages (737255)  
CONCEPT TERMS: All product and service information; Product introduction  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/6 (Item 6 from file: 9)  
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02112030 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell's Site Has Business In Crosshairs**  
April 13, 1998  
WORD COUNT: 784

COMPANY NAMES: CISCO SYSTEMS INC; DELL COMPUTER CORP  
INDUSTRY NAMES: Computer; Information industry; Online services; Telecom equipment; Telecommunications  
PRODUCT NAMES: Computers (357100); Data communications equipment (366150); On-line service providers (737500)  
CONCEPT TERMS: All company; Corporate strategy  
MARKETING TERMS: All media; Online  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/7 (Item 7 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

00003239 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell's new deal**

August 1997

WORD COUNT: 716

COMPANY NAMES: **DELL COMPUTER CORP**

INDUSTRY NAMES: Information industry; Online services

PRODUCT NAMES: On-line service providers (737500)

CONCEPT TERMS: All market information; All product and service information

; Company forecasts; Product introduction; Sales; Users

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

**28/8/8 (Item 1 from file: 623)**

DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00748482 (USE FORMAT 7 FOR FULLTEXT)

**PC MAKERS THINK BEYOND THE BOX: To replace falling hardware profits, they're heading off in surprising directions**

By Peter Burrows in San Mateo, Calif., with Ira Sager in New York

April 19, 1999

WORD COUNT: 1,608

COMPANY NAMES (DIALOG GENERATED): Acer America Corp ; Boston Consulting Group ; Compaq Computer Corp ; CBIC Oppenheimer Corp ; CEO of Earthlink Networks Inc ; CEO of Ingram Micro Inc ; Dataquest Inc ; **Dell Computer Corp** ; Even Dell ; Gateway Inc ; Gobi ; Hewlett Packard Co ; Hitachi ; International Data Corp ; IBM ; Merrill Lynch & Co ; Microworkz Computer Corp ; Packard Bell ; PCs ; Solectron Corp

**28/8/9 (Item 1 from file: 20)**

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04575308 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**U.S. Air Force Again Taps Dell to Provide Computer Systems**

March 09, 1999

WORD COUNT: 933

COMPANY NAMES: **Dell Computer Corp**

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US) ; Portugal (PT)

REGIONS: Americas; North America; Pacific Rim; Europe; European Union; Western Europe

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment); 6021 (National Commercial Banks); 6000 (Depository Institutions)

**28/8/10 (Item 2 from file: 20)**

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04505760 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Launches Gigabuys.com Online Superstore; Virtual Ribbon Cutting Opens Shopping Site for more than 30,000 Products**

March 03, 1999

WORD COUNT: 857

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/11 (Item 3 from file: 20)  
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04432252 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**San Jose, Calif.-Area Technology Firms Lag in Online Selling**  
February 24, 1999  
WORD COUNT: 1318

COMPANY NAMES: 3Com Corp; Hewlett Packard Co; Compaq Computer Corp;  
Cisco Systems Inc; **Dell Computer** Corp Ltd  
DESCRIPTORS: Consumer Issues; Company News; Strategy; Market Data;  
Marketing  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic  
Computers); 7375 (Information Retrieval Services); 3577 (Computer  
Peripheral Equipment)

28/8/12 (Item 4 from file: 20)  
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04346220 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Tops \$18 Billion in Annual Revenue; Internet Sales Rise to \$14 Million  
Per Day; Company Announces 2-for-1 Stock Split**  
February 16, 1999  
WORD COUNT: 1897

DESCRIPTORS: Results; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &  
Office Equipment)

28/8/13 (Item 5 from file: 20)  
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04218096 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Compaq curbs input of rival components**  
**Exclusive Revised contracts pass burden of warranty responsibility onto  
resellers' shoulders.**  
February 03, 1999  
WORD COUNT: 769

COMPANY NAMES: Compaq Computer Corp; **Dell Computer** Corp Ltd  
DESCRIPTORS: Contracts or New Orders; Company News; Regulation of  
Business; New Products & Services; Marketing; Consumer Issues  
COUNTRY NAMES/CODES: United States of America (US); United Kingdom (GB)  
REGIONS: Americas; North America; Pacific Rim; Europe; European Union;  
Western Europe  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 5734 (Computer &  
Software Stores); 7375 (Information Retrieval Services)

28/8/14 (Item 6 from file: 20)  
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04084219 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell ImageWatch Service Enhances Technology Management for Corporate  
Customers; Service Provides Key Information on Hardware, Software and  
Peripheral Changes**  
January 21, 1999  
WORD COUNT: 559

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**28/8/15 (Item 7 from file: 20)**  
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03964112 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**San Antonio-Based Grocery Company Contracts with Dell Computer**  
January 06, 1999  
WORD COUNT: 214

COMPANY NAMES: **Dell Computer Corp**  
DESCRIPTORS: Contracts or New Orders; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 5411 (Grocery Stores)

**28/8/16 (Item 8 from file: 20)**  
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03929473 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**H-E-B Selects Dell as PC Provider**  
January 06, 1999  
WORD COUNT: 774

DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**28/8/17 (Item 9 from file: 20)**  
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03813212 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**DELL COMPUTER CORPORATION: Dell launch latest version of their premier page service via Internet**  
December 18, 1998  
WORD COUNT: 755

COMPANY NAMES: **Dell Computer Corp**  
DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

**28/8/18 (Item 10 from file: 20)**  
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03758182 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Online Service and Support: The Next Generation**  
December 15, 1998  
WORD COUNT: 758

DESCRIPTORS: New Products & Services; Marketing; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/19 (Item 11 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03649255 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**DELL: Dell EMEA wins FT Website of the Year award**  
December 03, 1998  
WORD COUNT: 622

COMPANY NAMES: **Dell Computer Corp**  
DESCRIPTORS: Marketing; Company News; Awards; General News  
COUNTRY NAMES/CODES: United Kingdom (GB)  
REGIONS: Europe; European Union; Western Europe  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

28/8/20 (Item 12 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03527156 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Financial Services Tops \$1 Billion; Dell's Joint Venture Extends the Direct Model**  
November 23, 1998  
WORD COUNT: 807

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/21 (Item 13 from file: 20)  
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03426772 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Earnings Rise 65 Percent On 51-Percent Revenue Growth; Customer Sales on www.dell.com Top \$10 Million a Day as Business Commerce Soars**  
November 12, 1998  
WORD COUNT: 1253

DESCRIPTORS: Results; Company News  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/22 (Item 14 from file: 20)  
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02829170 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**OBJECT DESIGN: ObjectStore selected to meet Dell EMEA's web contentmanagement challenge**  
September 09, 1998  
WORD COUNT: 735

COMPANY NAMES: OBJECT DESIGN INC.; **Dell Computer Corp**  
DESCRIPTORS: New Orders  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: Americas; North America; Pacific Rim  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 7370 ( Computer & Data Processing Services)

28/8/23 (Item 15 from file: 20)

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02761821 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**OBJECT DESIGN: ObjectStore selected to meet Dell EMEA's web content-management challenge**

September 09, 1998

WORD COUNT: 719

COMPANY NAMES: OBJECT DESIGN INC.; Dell Computer Corp

DESCRIPTORS: New Orders

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 7372 ( Prepackaged Software)

**28/8/24 (Item 16 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02739415 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Object Design's ObjectStore Selected to Meet Dell EMEA's Next-Generation Web Content-Management Challenge**

September 08, 1998

WORD COUNT: 797

COMPANY NAMES: OBJECT DESIGN INC.

DESCRIPTORS: Equities Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Massachusetts; Texas

SIC CODES/DESCRIPTIONS: 7300 ( Business Services); 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

**28/8/25 (Item 17 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02632865 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**GERMANY: SOFTWARE MARKET NEWS**

July 23, 1998

WORD COUNT: 1000

COMPANY NAMES: Dell Computer Corp; Eidos PLC

DESCRIPTORS: Corporate Sales

COUNTRY NAMES/CODES: Germany (DE)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 7372 ( Prepackaged Software)

**28/8/26 (Item 18 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02538449

**DELL RELEASES NET-BASED PAPERLESS PURCHASE ORDER SYSTEM**

August 17, 1998

WORD COUNT: 32

COMPANY NAMES: Dell Computer Corp

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America

SIC CODES/DESCRIPTIONS: 7375 ( Information Retrieval Services)

**28/8/27 (Item 19 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02519586 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**DELL: New paperless purchase order moves Dell's Premier Page service a step closer to integration**

August 14, 1998

WORD COUNT: 361

COMPANY NAMES: **Dell Computer Corp**

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers)

**28/8/28 (Item 20 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02252620 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Uses Internet to Offer Small Business Customers Personalized Sales and Educational Programs**

July 20, 1998

WORD COUNT: 757

COMPANY NAMES: **Dell Computer Corporation Limited**

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

**28/8/29 (Item 21 from file: 20)**

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02143258 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**DELL: Dell and the Internet go from strength to strength**

July 07, 1998

WORD COUNT: 699

COMPANY NAMES: **Dell Computers**

DESCRIPTORS: New Products & Services; Consumer Issues

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Americas

SIC CODES/DESCRIPTIONS: 7372 ( Prepackaged Software); 7375 ( Information Retrieval Services)

**28/8/30 (Item 22 from file: 20)**

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02054825 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**DELL: Dell extends corporate Internet support programme**

June 19, 1998

WORD COUNT: 541

COMPANY NAMES: **Dell Computer Corporation Limited; Intel Corporation**

DESCRIPTORS: New Products & Services; Marketing

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America

SIC CODES/DESCRIPTIONS: 7375 ( Information Retrieval Services)

**28/8/31 (Item 23 from file: 20)**

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02052695

**DELL EXTENDS PREMIER PAGE PROGRAMME**

June 22, 1998

WORD COUNT: 34

COMPANY NAMES: **Dell Computer** Corporation Limited  
DESCRIPTORS: New Products & Services  
SIC CODES/DESCRIPTIONS: 5045 (Computers Peripherals & Software); 7370 (Computer & Data Processing Services)

**28/8/32 (Item 24 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01981733 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Selected to Provide Computer Systems to U.S. Air Force**  
June 22, 1998  
WORD COUNT: 706

COMPANY NAMES: **Dell Computer** Corporation Limited  
DESCRIPTORS: New Products & Services  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**28/8/33 (Item 25 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01956806 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell's Paperless Purchase Orders**  
June 16, 1998  
WORD COUNT: 407

COMPANY NAMES: **Dell Computer** Corporation Limited  
COUNTRY NAMES/CODES: United States of America (US)  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7375 (Information Retrieval Services); 7372 (Prepackaged Software)

**28/8/34 (Item 26 from file: 20)**  
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01939695 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**New Paperless Purchase Order Moves Dell Customer Premier Page Service a Step Closer to Virtual Integration**  
June 16, 1998  
WORD COUNT: 598

COMPANY NAMES: **Dell Computer** Corporation Limited  
DESCRIPTORS: New Products & Services  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

**28/8/35 (Item 27 from file: 20)**  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01831239 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell website revamped to increase online sales**  
June 04, 1998  
WORD COUNT: 183

COMPANY NAMES: **Dell Computer** Corporation Limited  
DESCRIPTORS: Corporate Sales; Marketing

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America; Americas  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers)

28/8/36 (Item 28 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01769879 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Relaunches E-commerce Site With New Features; Redesign Significantly Improves the Customer Experience**  
May 21, 1998  
WORD COUNT: 575

COMPANY NAMES: Dell Computer Corporation Limited  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

28/8/37 (Item 29 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01733379 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Earnings Rise 63 Percent On 52-Percent Sales Gain; Results Rank Company No. 1 in Profits, No. 2 in Revenue and No. 3 in Units Worldwide**  
May 19, 1998  
WORD COUNT: 1397

COMPANY NAMES: Dell Computer Corporation Limited  
DESCRIPTORS: Earnings; New Products & Services  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

28/8/38 (Item 30 from file: 20)  
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01700787 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Relaunches E-commerce Site With New Features; Redesign Significantly Improves the Customer Experience**  
May 21, 1998  
WORD COUNT: 598

COMPANY NAMES: Dell Computer Corporation Limited  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

28/8/39 (Item 31 from file: 20)  
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01671928 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Earnings Rise 63 Percent On 52-Percent Sales Gain; Results Rank Company No. 1 in Profits, No. 2 in Revenue and No. 3 in Units Worldwide**  
May 19, 1998  
WORD COUNT: 1397

COMPANY NAMES: Dell Computer Corporation Limited  
DESCRIPTORS: Earnings; New Products & Services

COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers); 3570 ( Computer & Office Equipment)

28/8/40 (Item 32 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01535184 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Computer 's Direct Method Is Changing How PCs Are Made, Sold**  
May 03, 1998  
WORD COUNT: 1945

COMPANY NAMES: **Dell Computer** Corporation Limited; International Business Machines Corporation; Compaq Computer Corporation; Apple Computer Inc; Intel Corporation; Microsoft Corporation; Hewlett-Packard Company; Tandem Computers Incorporated; Digital Equipment Corporation; MCI Communications Corporation  
DESCRIPTORS: Company Profiles  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America; Americas  
SIC CODES/DESCRIPTIONS: 3571 ( Electronic Computers)

28/8/41 (Item 33 from file: 20)  
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01297068 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Extends Corporate Technology Management Tool to Small Business Customers Via the Internet; Dell Premier Page Saves Businesses Time, Money**  
April 01, 1998  
WORD COUNT: 536

COMPANY NAMES: **Dell Computer** Corporation Limited  
COUNTRY NAMES/CODES: United States of America (US)  
REGIONS: North America  
PROVINCE/STATE: Texas  
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/42 (Item 1 from file: 233)  
DIALOG(R)File 233:(c) 2003 Info. Today Inc. All rts. reserv.

00498517 98PK06-203  
**Dell raises bar on e-commerce**  
19980615  
Descriptors: Electronic Commerce; Retailing; Advertising

28/8/43 (Item 1 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00014267 1999068B0270 (USE FORMAT 7 FOR FULLTEXT)  
**U.S. Air Force Again Taps Dell to Provide Computer Systems**  
Tuesday, March 9, 1999 14:41 EST  
WORD COUNT: 808

COMPANY NAMES: intel corp; dell; TIME INC  
GEOGRAPHIC NAMES: USA; AMERICAS; NORTH AMERICA  
INDUSTRY NAMES: COMPUTERS; COMPUTER SOFTWARE; MULTIMEDIA; PORTABLE COMPUTERS; COMPUTER HARDWARE; MICROCOMPUTERS  
EVENT NAMES: CONTRACTS AND ORDERS; GOVERNMENT; TECHNOLOGY DEVELOPMENT

28/8/44 (Item 2 from file: 610)  
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00011567 1999062B1194 (USE FORMAT 7 FOR FULLTEXT)  
**Dell Launches Gigabuys.com Online Superstore; Virtual Ribbon Cutting Opens Shopping Site for more than 30,000 Products**  
Wednesday, March 3, 1999 10:18 EDT  
WORD COUNT: 670

COMPANY NAMES: dell; dell computer corp; COMPUTER CO INC; TIME INC;  
TOP  
INDUSTRY NAMES: COMPUTERS; COMPUTER PERIPHERALS; COMPUTER SOFTWARE;  
INTERNET; COMPUTER HARDWARE; COMMUNICATIONS TECHNOLOGIES  
EVENT NAMES: DISTRIBUTION CHANNELS; PRODUCT APPLICATIONS; RETAILING

28/8/45 (Item 1 from file: 13)  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01116319 01902550 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Dell Chief Sees 'Evolutionary' Strategy**  
March 08, 1999  
WORD COUNT: 887

COMPANY NAMES: DELL COMPUTER CORP  
CONCEPT TERMS: Business strategies; Government  
GEOGRAPHIC NAMES: United States (USA)

28/8/46 (Item 2 from file: 13)  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01103976 01752962 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Michael Dell's Magic**  
November 16, 1998  
WORD COUNT: 3097

COMPANY NAMES: DELL COMPUTER CORP  
NAMED PERSONS: Dell, Michael  
INDUSTRY NAMES: Computer; Personal computers  
PRODUCT NAMES: Personal computers (357160)  
CONCEPT TERMS: Customer service; Growth strategies; Internet;  
Manufacturing  
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/47 (Item 3 from file: 13)  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01103446 01731238  
**E-commerce Made Easy**  
November 1998

COMPANY NAMES: DELL COMPUTER CORP  
COMPANY DEPARTMENT NAME: Information Technology; Operations  
CONCEPT TERMS: Information Technology; Operations; Best practices;  
Electronic commerce; Purchasing  
GEOGRAPHIC NAMES: United States (USA)

28/8/48 (Item 4 from file: 13)  
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01100210 01721164 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Killer Supply Chains**  
November 09, 1998  
WORD COUNT: 4309

COMPANY NAMES: BOEING CO, DAYTON HUDSON CORP; DELL COMPUTER CORP;  
EASTMAN CHEMICAL CO; HOME DEPOT INC (THE); THOMSON CONSUMER ELECTRONICS  
INC

COMPANY DEPARTMENT NAME: Operations; Information Technology

CONCEPT TERMS: Operations; Information Technology; Distribution channels;  
Inventory management; Logistics; Systems upgrading; Vendor relations

GEOGRAPHIC NAMES: United States (USA)

**28/8/49 (Item 5 from file: 13)**

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01080544 01453722 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Power 10**

April 1998

WORD COUNT: 3853

COMPANY DEPARTMENT NAME: Marketing & Sales

CONCEPT TERMS: Marketing & Sales; Business to business; Trends

GEOGRAPHIC NAMES: United States (USA)

**28/8/50 (Item 6 from file: 13)**

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01078218 01433439 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**platinum privileges (Part 1 of 2)**

March 30, 1998

WORD COUNT: 2366

GRAPHICS TYPE: Chart

COMPANY DEPARTMENT NAME: Information Technology; Operations

CONCEPT TERMS: Information Technology; Operations; Purchasing

GEOGRAPHIC NAMES: United States (USA)